

March 19-22, 2024 | Denver, Colorado















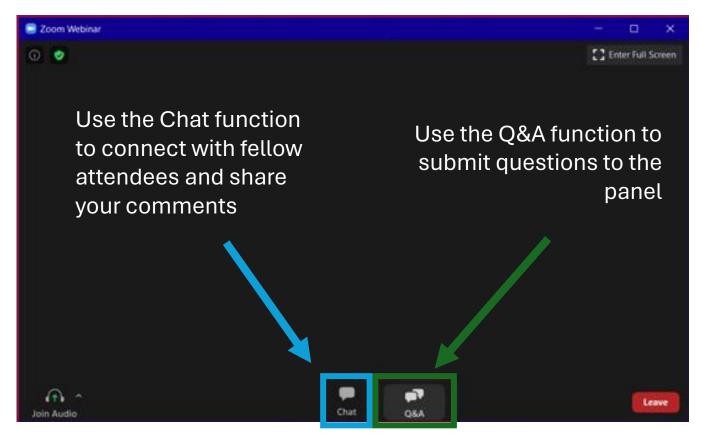








Q&A and Chat Features







March 19-22, 2024 | Denver, Colorado























Neet the Host Committee































Conference Day by Day









Group A





David

Rose He/Him/His

Rose Apothecary Hillsboro, NY

Small Business (Not WBENC-Certified)





1083 White

SPONSOR - THURSDAY DAY PASS

GROUP A:

GWBC

WBEA

WBEC East

WBEC Greater DMV

WBEC Metro NY

WBEC Pacific

WBEC West



Group B





Alexis

Rose

She/Her/Hers

Alexis Rose Communications Imperial, NY

WBENC - Certified Women's Business Enterprise





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GROUP B:

CWE

GLWBC

WBCS

WBDC Midwest

WBEC Florida

WBEC ORV

WBEC South



Tuesday. March 19

| SCHEDULE AT A GLANCE | | | | | |
|---|---|----------------------------|------------|--|--|
| TUESDAY MARCH 19 | | | | | |
| 10:00am-5:30pm Registration Support Desk Open | | Rockies Square | | | |
| 11:00am-1:00pm | Women's Enterprise Forum (Open to All WBENC-Certified WBEs) | Crest Rooms | A Y | | |
| | General Session (Group A) | Colorado Ballroom C | AL X | | |
| 2:00pm-3:15pm | RPO Meet Ups (Group B) | Summit & Crest Rooms | AL AL | | |
| 3:30pm-4:45pm | General Session (Group B) | Colorado Ballroom C | M.Y. | | |
| | RPO Meet Ups (Group A) | Summit & Crest Rooms | ON Y | | |
| 5:00pm-7:30pm Evening Event | | Juniper & Aurora Ballrooms | | | |



Group A

2:00 PM General Session

3:15 PM RPO Meetups

Group B

2:00 PM RPO Meetups

3:15 PM General Session

Reception Details
Sip & Swag and
Sneaker Jam
1st and 2nd Floor



Wednesday. March 20

| WEDNESDAY MARCH 20 | | | | | |
|--|---|---|----------|--|--|
| 7:30am-5:30pm Registration Support Desk Open | | Rockies Square | | | |
| 8:30am-1:30pm | Workshops (see separate Workshop Schedule) | Summit and Red Rock Rooms | A | | |
| 11:30am-1:00pm | WBENC Café (Group A) | Aurora Ballroom B, Crest Rooms, Adams Ballroom A | • | | |
| 11:30am-12:15pm | Workshop #4 (Group B) | Summit & Red Rock Rooms | TI. | | |
| 12:00pm-1:30pm | Collegiate Accelerator Pitch Part 1 | Crest 345 | | | |
| 12:30pm-2:00pm | WBENC Café (Group B) | Aurora Ballroom B, Crest Rooms, Adams Ballroom A | • | | |
| 12:45pm-1:30pm | Workshop #4 (Group A) | Summit & Red Rock Rooms | A X | | |
| 1:30pm-5:30pm | Expo Open | Aurora Exhibit Hall | QA X | | |
| 7:00pm-10:00pm | Evening Reception | Wings Over the Rockies | #X | | |

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Group A

8:30 AM
Education Sessions
Begin
11:30 AM
WBENC Cafe

Group B

8:30 AM
Education Sessions
Begin
12:30 PM
WBENC Cafe

Reception Details

Wings over the Rockies Shuttle to and from Museum



Thursday. March 21

| THURSDAY MARCH 21 | | | | | |
|---------------------|--|---|----------|--|--|
| 7:30am-5:00pm | Registration Support Desk Open | Rockies Square | | | |
| 8:30am-12:30pm | Expo Open | Aurora Exhibit Hall | (A) Y | | |
| 11:30am-1:00pm | WBENC Café (Group A) | Aurora Ballroom B, Crest Rooms, Adams Ballroom A | | | |
| 12:30pm-2:00pm | WBENC Café (Group B) | Aurora Ballroom B, Crest Rooms, Adams Ballroom A | • | | |
| 12:00pm-1:30pm | Collegiate Accelerator Pitch Part 2 | Crest 345 | | | |
| 1:30pm-2:00pm | Collegiate Accelerator Pitch Winner Announcement | Crest 345 | | | |
| 2:30-5:30 pm | Meet & Greets | Level 3 Meeting Space | A | | |
| 6:30pm-9:30pm | Evening Event Colorado Ski Lodge Theme | Adams Ballroom | | | |

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Reception Details

Adams Ballroom 1st Floor



Friday. March 22

Details Forthcoming To Individuals with Tickets







Meet and Greet



Meet and Greet: The Basics

No preregistration needed for WBEs

Corporate Members host the tables

For each round, WBEs select the Corporation they want to meet and go to that table

Up to 6 WBEs per table with 1-2 Corporate Representatives





Meet and Greet: Timeline

| Doors Open | 2:00 PM MT |
|--|-----------------|
| Corporate Representatives Seated | 2:20 PM MT |
| Meet and Greet Starts | 2:30 PM MT |
| Round 1 | 2:30-2:55 PM MT |
| Round 2 | 3:00-3:25 PM MT |
| Round 3 | 3:30-3:55 PM MT |
| Round 4 | 4:00-4:25 PM MT |
| Round 5 | 4:30-4:55 PM MT |
| Round 6 | 5:00-5:25 PM MT |

Round Flow

 Corporate Member Introduction & Overview

 3 minutes per WBE for introduction/pitch

> Note: The WBE to the right of the one presenting should keep the time

 Time permitting, Q&A and Wrap Up







Meet and Greet: Getting Ready

- Prepare an introduction of no more than 4 minutes
- Bring business cards to exchange. We also recommend putting one on the back of your conference badge, so others can take a photo of it
- Some WBEs will bring Capability Statements, so be prepared to accept those
- Make sure your LinkedIn is up to date if using that to connect
- Have a follow-up action prepared for the WBEs after the session: Email, Supplier Portal, etc.





Meet & Greet: That Day

- Check in at the tables outside the Colorado Ballroom.
- Be seated at your table and ready to go at 2:20 PM, so we can kick off promptly at 2:30
- At your denoted table, please sit at one of the seats marked "Reserved"
- WBEs will be able to choose an available seat at your table until the Announcer commences the Round
- After the 25-min Round concludes, WBEs have 5 mins to take a seat at the next table of their choosing





WEDNESDAY | MARCH 20 | EDUCATION SESSIONS

| 8:30am-9:15am | Healthcare Advisory Board: ESG Goals & the Impacts on WBEs | ESG in Energy | The Retail Responsibility: 2024 WBENC Women Owned in Retail Kickoff | Driving Sustainability Forward: GM's Unveiled Journey and Supplier Expectations in the EV Era | | | WBE Leadership, Growth & Development Program | Foundations of ESG: Environmental, Social, & Governance | |
|-----------------|--|--|--|---|---|--|--|---|--|
| 9:30am-10:15am | AI & Healthcare: Innovations & Opportunities | The Energy Industry: Innovation and Sustainable Supply Chain | Amplifying Connections On The Shelf and Behind the Scenes with Target | End-to-End ESG Essentials: Agriculture, Ingredients & Manufacturing | The Impact of Women Owned Businesses with Women Impacting Public Policy (WIPP) | Supporting Supplier Diversity Through Access to Capital Programs | WBE Leadership, Growth & Development Program | EY Sustainability | |
| 10:30am-11:15am | Amplifying Innovation in Manufacturing Through the | How Chemicals Connect The World: Connecting Continents Through | Accelerating Inclusion & Sustainability in Retail | End-to-End ESG Essentials: Manufacturing, Packaging, | The State of Federal Contracting with Women Impacting Public Policy | Let'\$ Get Growing | WBE Leadership, Growth & Development | - Sustainability Skills Lab | |

Distribution & Facilities

An Al Case Study for

Food Safety in Action:

Lumachain &

The Coca-Cola Co.

An Al Case Study for

Food Safety in Action:

Lumachain &

The Coca-Cola Co.

(WIPP)

Program

WBE Leadership,

Growth & Development

Program

WBE Leadership,

Growth & Development

Program

Empowering Women

Going Global

Empowering Women

Going Global

ESG Lens

The Utilities Journey to

Carbon Net Zero

The Utilities Journey to

Carbon Net Zero

11:30am-12:15pm

12:45pm-1:30pm

Sustainable Supplier

Diversity

Circular Chemistry:

Achieving Zero-Waste

Through Innovation

Circular Chemistry:

Achieving Zero-Waste

Through Innovation

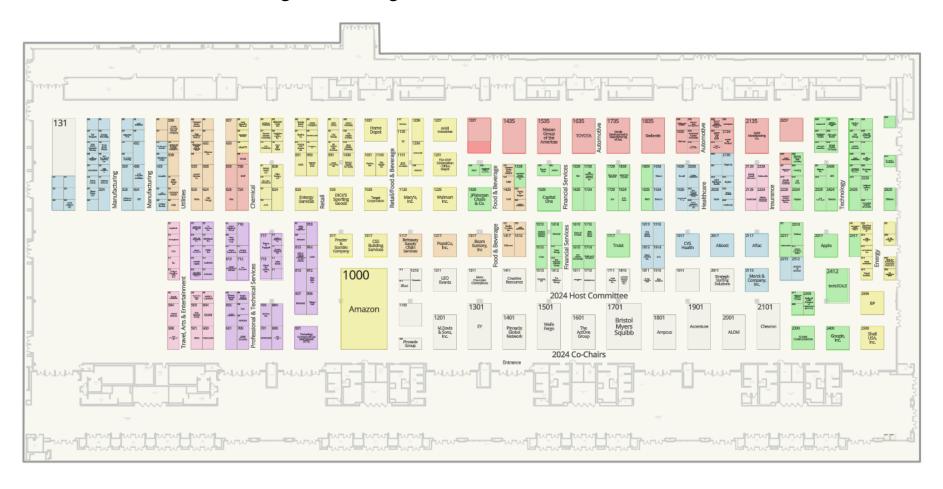
Amplify your Voice for

Sustainability with Amazon

Amplify your Voice for

Sustainability with Amazon

Navigating the Expo Floor

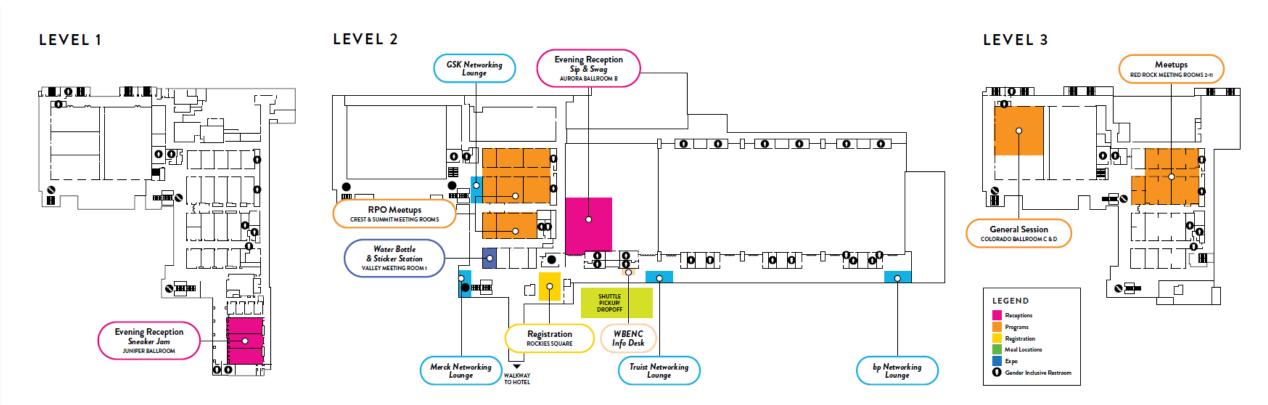


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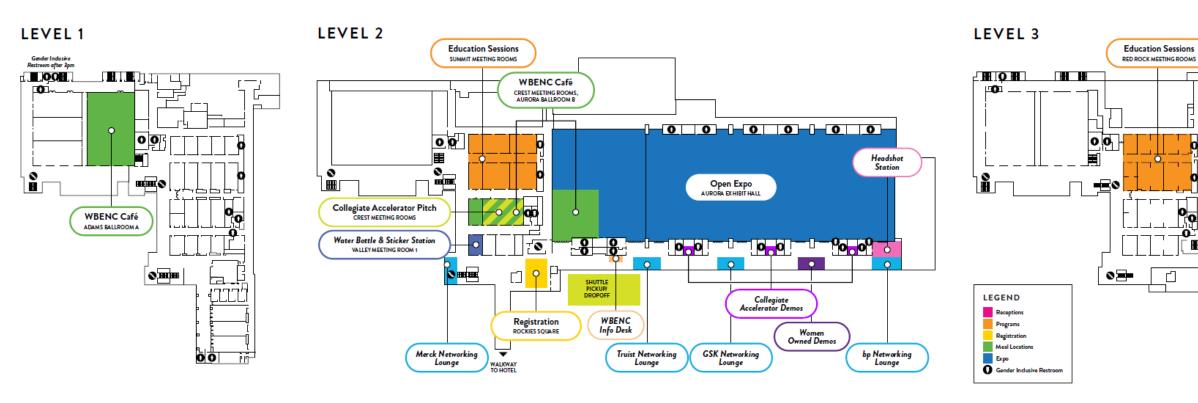
Tuesday







O Navigating The Property

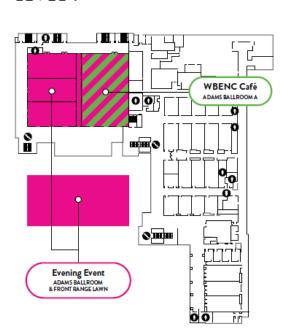




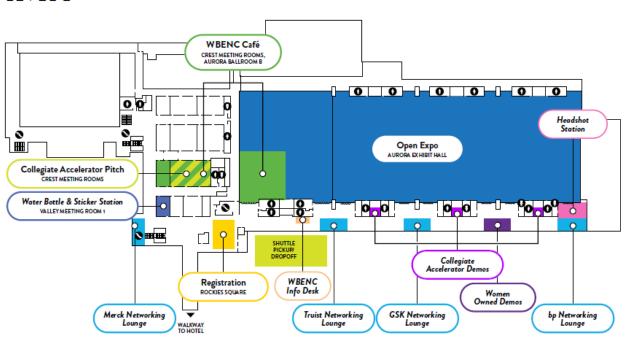
Thursday



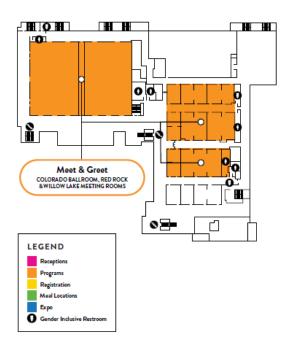
LEVEL 1



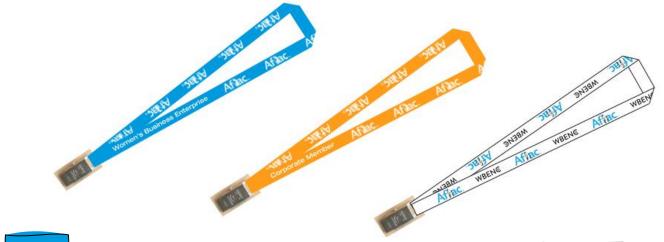
LEVEL 2



LEVEL 3



Lanyards



Blue

WBENC Certified
WBEs &
WeConnect Certified
WBEs

Orange

Corporate Members

White

Non-Profit
Students
Media
Small Business-Not Certified
Non-Corporate Members



Conference Badges





Rose

She/Her/Hers

Alexis Rose Communications Imperial, NY

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Health & Safety FIRST & FOREMOST

Your well-being is our #1 priority.

Masks are not required – but are always welcomed!







Attire

All Week

Business Casual



And comfortable sneakers!

Thursday Evening Reception

Après Ski Wear





Transportation

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Distances to Gaylord Rockies

Overflow Hotels
3 Miles or Less

Denver International Airport 7.2 Miles

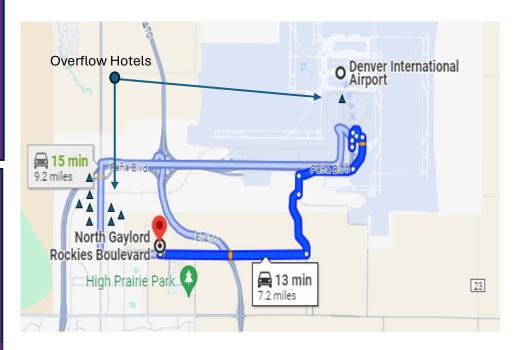
Daily Shuttle

Runs on a loop

Tues 9:30 AM – 8:00 PM Weds 7:00 AM – 10:30 PM* Thurs 7:00 AM – 10:00 PM Friday 9:30 AM – 9:30 PM

Stops at or near overflow properties & Gaylord Rockies

*on Weds PM shuttle goes to Offsite Event



Rideshare Uber/Lyft/Taxi

\$21 - \$40 from airport to Gaylord



Conference Website

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ABOUT SCHEDULE EXHIBIT SPONSOR LOCATION

REGISTER TO ATTEND

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DOWNLOAD THE WBENC NATIONAL CONFERENCE MOBILE APP





USE THE MOBILE APPLICATION TO:

View the full conference schedule, Meet & Greet details and companies, Expo floor plan, sponsors and more!

Create your own personalized event schedule to maximize the Conference!

Women Owned on social media!

#WBENCConf #WBENC #WBENCNetwork #BuyWomenOwned







Upcoming RPO Conference Planning Sessions



- WBEC Greater DMV / Metro NY
 - •3/12: Conference Prep Session

Planning Checklist



- Create your **My Show Planner** account
- Review the **Expo Floorplan** and **Meet & Greet** lists to build your strategy
- ✓ Download the Mobile App
- Find your perfect pair of **sneakers**
- Assemble your Apres Ski outfits!
- Attend Prep Sessions and Boot Camps from your incredible RPO's
- ✓ Pack your Bags!





We'll see you in Denver!





















