	nnn	
Form	MMII	

### \*\* PUBLIC DISCLOSURE COPY \*\* Return of Organization Exempt From Income Tax

OMB No. 1545-0047

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations) Do not enter social security numbers on this form as it may be made public. Go to www.irs.gov/Form990 for instructions and the latest information. 2022 Open to Public Inspection

Depa Interr	partment of the Treasury ernal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information.					Open to Public Inspection		
A For the 2022 calendar year, or tax year beginning and ending								
	beck if pplicabl	WOMEN'S BUSINESS ENTERPRISE NATIONAL						
						_		
	Name chang Initial	ge Doing b	usiness as WBENC		52-2023392			
	return	Number	and street (or P.O. box if mail is not delivered to street address)	Room/suite				
	Final return		CONNECTICUT AVENUE, NW	1000	202-872-5			
	termir ated		own, state or province, country, and ZIP or foreign postal code		G Gross receipts \$	15,077,464.		
	Amen return	WASH	INGTON, DC 20036		H(a) Is this a group retu			
	Applic tion pendi		nd address of principal officer: PAMELA PRINCE-EASO	N	for subordinates?			
		SAME	AS C ABOVE		H(b) Are all subordinates inclu			
		empt status:		or 527				
	Nebsi		WBENC.ORG		H(c) Group exemption			
			X Corporation Trust Association Other	<b>L</b> Year	of formation: 1997 M	State of legal domicile: DC		
Pa	art I	Summary						
ø	1	Briefly describ	be the organization's mission or most significant activities:	C'S MI	SSION IS TO P	'UEL		
Governance			C GROWTH GLOBALLY BY IDENTIFYING,					
ern	2	Check this bo		sed of more	1 1			
Š	3					72		
	4		lependent voting members of the governing body (Part VI, line 1b)			71		
ies			of individuals employed in calendar year 2022 (Part V, line 2a)			33		
Activities &	6		of volunteers (estimate if necessary)			0		
Act						0.		
	b	Net unrelated	business taxable income from Form 990-T, Part I, line 11		7b Prior Year	0. Current Year		
		o			4,383,911.	2,784,839.		
ne	8		and grants (Part VIII, line 1h)		6,023,656.	12,291,574.		
Revenue	9		ce revenue (Part VIII, line 2g)		5,541.	1,051.		
Be	10		come (Part VIII, column (A), lines 3, 4, and 7d)		0.	<u> </u>		
	11		e (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)		10,413,108.	15,077,464.		
	12		- add lines 8 through 11 (must equal Part VIII, column (A), line 12)		1,694,624.	2,638,300.		
	13		nilar amounts paid (Part IX, column (A), lines 1-3)		0.	2,030,300.		
	14		to or for members (Part IX, column (A), line 4)		4,067,495.	5,269,998.		
ses	15	Salaries, otrie	r compensation, employee benefits (Part IX, column (A), lines 5-10)		<u></u>	0.		
Expenses	108	Total fundraia	r compensation, employee benefits (Part IX, column (A), lines 5-10) undraising fees (Part IX, column (A), line 11e) ing expenses (Part IX, column (D), line 25) <u>112, 7</u>	33	0.	0.		
Ä	17		es (Part IX, column (A), lines 11a-11d, 11f-24e)	<u> </u>	1,880,920.	5,483,586.		
			s. Add lines 13-17 (must equal Part IX, column (A), line 25)		7,643,039.	13,391,884.		
		-	expenses. Subtract line 18 from line 12		2,770,069.	1,685,580.		
- 2	19	nevenue less			ginning of Current Year	End of Year		
Net Assets or Fund Balances	20	Total assets (F	Part X line 16)		11,326,059.	15,131,749.		
Asse	20		Part X, line 16) • (Part X, line 26)	······	4,194,172.	6,314,105.		
Vet /	21		fund balances. Subtract line 21 from line 20	······	7,131,887.	8,817,644.		
	art II	Signature	Block		,,131,007•	0,01/,014.		
		_ e.g.a.a.						

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign	Signature of officer	Date		
	PAMELA PRINCE-EASON, PRES	IDENT/CEO		
	Type or print name and title			
	Print/Type preparer's name	Preparer's signature	Date Check	PTIN
Paid	HOLLY CAPORALE	HOLLY CAPORALE	11/15/23 self-employed	P00235685
Preparer	Firm's name COUNCILOR, BUCHAN	AN & MITCHELL, P.C.	Firm's EIN 52-	1711839
Use Only	Firm's address 7910 WOODMONT AVE	. STE. 500		
	BETHESDA, MD 2081	4	Phone no. ( 301	) 986-0600
May the II	RS discuss this return with the preparer shown abo	ove? See instructions		X Yes No
232001 12-1	3-22 LHA For Paperwork Reduction Act Notic	ce, see the separate instructions.		Form <b>990</b> (2022)

SEE SCHEDULE O FOR ORGANIZATION MISSION STATEMENT CONTINUATION

	990 (2022) COUNCIL 52-2023392 F	25
rai	t III Statement of Program Service Accomplishments	
4	Check if Schedule O contains a response or note to any line in this Part III	
1	Briefly describe the organization's mission: WBENC'S MISSION IS TO FUEL ECONOMIC GROWTH GLOBALLY BY IDENTIFYING,	
	CERTIFYING, AND FACILITATING THE DEVELOPMENT OF WOMEN-OWNED	
	BUSINESSES.	
2	Did the organization undertake any significant program services during the year which were not listed on the	
2	prior Form 990 or 990-EZ?	x
	If "Yes," describe these new services on Schedule O.	
3	Did the organization cease conducting, or make significant changes in how it conducts, any program services?	x
	If "Yes," describe these changes on Schedule O.	
4	Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses.	
	Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and	
	revenue, if any, for each program service reported.	
4a	(Code:) (Expenses \$4,366,903. including grants of \$) (Revenue \$5,700,58	3 (
	EVENTS - EVENTS IS COMPRISED OF TWO ANNUAL, IN-PERSON CONFERENCES. TH	I
	NATIONAL CONFERENCE, WBENC'S SIGNATURE EVENT, IS THE LARGEST CONFERENCE	]]
	OF ITS KIND FOR WOMEN BUSINESS OWNERS, WELCOMING THOUSANDS OF WOMEN	
	ENTREPRENEURS AND CORPORATE EXECUTIVES READY TO MAKE CONNECTIONS AND I	)(
	BUSINESS. THE 2022 CONFERENCE WAS HELD IN ATLANTA, GA AND INCLUDED	
	APPROXIMATELY 3,600 ATTENDEES. THE NOVEMBER EVENT IS A SMALLER,	
	INVITE-ONLY CONFERENCE. IT INCLUDES THREE DAYS OF CUSTOMIZED	
	PROGRAMMING, MEANINGFUL CONNECTIONS, AND A LIVE PRESENTATION OF THE	
	WBENCPITCH COMPETITION FINAL ROUND. IN 2022, THE NOVEMBER EVENT WAS	
	HELD IN WASHINGTON, D.C. AND INCLUDED APPROXIMATELY 250 ATTENDEES.	
4b	(Code: ) (Expenses \$ 3,171,739. including grants of \$ 2,351,300. ) (Revenue \$ 76,00	)
	CERTIFICATION - THE FOUNDATION OF WBENC'S MISSION IS TO PROVIDE	
	WOMEN-OWNED BUSINESS CERTIFICATION SERVICES TO WOMEN'S BUSINESS	-
	ENTERPRISES (WBES). CERTIFICATION AUDITS VET WHETHER OR NOT WBES MEET	
	THE STANDARDS OF BEING AT LEAST 51% OWNED, OPERATED, AND CONTROLLED BY	<u> </u>
	A WOMAN OR WOMEN. IN ADDITION TO THE PERFORMANCE OF CERTIFICATION	
	SERVICES, WBENC PROVIDES EDUCATIONAL AND NETWORKING OPPORTUNITIES TO CERTIFIED WBES.	
4c	(Code:) (Expenses \$912,397. including grants of \$) (Revenue \$6,365,31	L'
	MEMBERSHIP - WBENC'S CORPORATE MEMBERSHIP BASE CONSISTS OF LARGE	
	COMPANIES THAT SEEK TO DIVERSIFY THEIR SUPPLY CHAINS THROUGH INCLUSION	_
	OF CERTIFIED WOMEN-OWNED BUSINESSES. CORPORATE MEMBERS RECEIVE ACCESS	5
	TO WBENC'S DATABASE OF 16,000+ CERTIFIED WOMEN-OWNED BUSINESSES AND	
	THEY MAY USE THIS DATABASE TO SEARCH FOR POTENTIAL SUPPLIERS. IN	
	ADDITION, WBENC FACILITATES NETWORKING OPPORTUNITIES TO CONNECT	
	CORPORATE MEMBERS TO CERTIFIED WBES AND PROVIDES EDUCATIONAL	77
	OPPORTUNITIES AIMED AT ASSISTING CORPORATE MEMBERS WITH THE DEVELOPMEN	۷'.
	AND GROWTH OF THEIR SUPPLIER DIVERSITY INITIATIVES.	
4d	Other program services (Describe on Schedule O.)	
	(Expenses \$ 2,897,238. including grants of \$ 287,000.) (Revenue \$ )	
4e	Total program service expenses 11, 348, 277.	
	Form <b>990</b>	) (
32002	2 12-13-22 <b>3</b>	
11	.13 759370 50243.0000 2022.05000 WOMEN'S BUSINESS ENTERPRI 50	n

WOMEN'S BUSINESS ENTERPRISE NATIONAL Form 990 (2022) COUNCIL
Part IV Checklist of Required Schedules

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)?			
	If "Yes," complete Schedule A	1	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors? See instructions	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for			
	public office? If "Yes," complete Schedule C, Part I	3		<u> </u>
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect			
	during the tax year? If "Yes," complete Schedule C, Part II	4		<u> </u>
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or			37
	similar amounts as defined in Rev. Proc. 98-19? If "Yes," complete Schedule C, Part III	5		<u> </u>
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to			v
-	provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I	6		<u> </u>
7	Did the organization receive or hold a conservation easement, including easements to preserve open space,	_		х
~	the environment, historic land areas, or historic structures? <i>If</i> "Yes," <i>complete Schedule D, Part II</i>	7		
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete			х
~	Schedule D, Part III	8		
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for			
	amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services?	9		х
10	If "Yes," complete Schedule D, Part IV	9		
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments	10	х	
11	or in quasi endowments? <i>If "Yes," complete Schedule D, Part V</i> If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VII, IX, or X,		- 11	
••	as applicable.			
а	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D,			
a	Part VI	11a	х	
b	Did the organization report an amount for investments - other securities in Part X, line 12, that is 5% or more of its total	110		
	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII	11b		х
с	Did the organization report an amount for investments - program related in Part X, line 13, that is 5% or more of its total			
Ŭ	assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII	11c		х
d	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in			
-	Part X, line 16? If "Yes," complete Schedule D, Part IX	11d	х	
е	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	11e	Х	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses			
	the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X	11f	х	
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete			
	Schedule D, Parts XI and XII	12a	Х	
b	Was the organization included in consolidated, independent audited financial statements for the tax year?			
	If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? <i>If</i> "Yes," <i>complete Schedule E</i>	13		Х
14a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business,			
	investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000			
	or more? If "Yes," complete Schedule F, Parts I and IV	14b		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any			
	foreign organization? If "Yes," complete Schedule F, Parts II and IV	15		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to			
	or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV	16		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX,			
	column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I. See instructions	17		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines			
	1c and 8a? If "Yes," complete Schedule G, Part II	18		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes,"			
	complete Schedule G, Part III	19		<u>X</u>
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H	20a		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or			
	domestic government on Part IX, column (A), line 1? If "Yes." complete Schedule I. Parts I and II	21	X	
232003	12-13-22	Form	990	(2022)

232003 12-13-22

4

Form	990 (2022) COUNCIL 52-20	2339 <u>2</u>	Р	age <b>4</b>
Par	t IV Checklist of Required Schedules (continued)			
			Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on			
	Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III	22	X	<u> </u>
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5, about compensation of the organization's current			
	and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete		v	
• •	Schedule J	. 23	X	<u> </u>
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the			
	last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete	040		x
h	Schedule K. If "No," go to line 25a Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24a 24b		
	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease	240		<u> </u>
C		24c		
Ь	any tax-exempt bonds? Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?			<u> </u>
	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit			
200	transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I	25a		x
h	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and			
~	that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete			
	Schedule L. Part I	25b		x
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current			
	or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35%			
	controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part II	26		x
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee,			
	creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled			
	entity (including an employee thereof) or family member of any of these persons? If "Yes," complete Schedule L, Part III	27		X
28	Was the organization a party to a business transaction with one of the following parties (see the Schedule L, Part IV,			
	instructions for applicable filing thresholds, conditions, and exceptions):			
а	A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If			
	"Yes," complete Schedule L, Part IV	. <b>28</b> a		X
b	A family member of any individual described in line 28a? If "Yes," complete Schedule L, Part IV	. <b>28b</b>		X
с	A 35% controlled entity of one or more individuals and/or organizations described in line 28a or 28b? If			
	"Yes," complete Schedule L, Part IV		X	L
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	29		X
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation			
	contributions? If "Yes," complete Schedule M	. 30		X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I	31		X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete			v
~~	Schedule N, Part II	. 32		X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations			x
24	sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I	33		
34		34		x
35 a	Part V, line 1 Did the organization have a controlled entity within the meaning of section 512(b)(13)?			X
	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity			
	within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization?			<u> </u>
	If "Yes," complete Schedule R, Part V, line 2			x
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization	.	Ì	
	and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI	37		x
38	Did the organization complete Schedule O and provide explanations on Schedule O for Part VI, lines 11b and 19?			
	Note: All Form 990 filers are required to complete Schedule O	38	Х	
Par	Note: All Form 990 filers are required to complete Schedule O           t V         Statements Regarding Other IRS Filings and Tax Compliance			
	Check if Schedule O contains a response or note to any line in this Part V	<u></u>		
			Yes	No
		<u>45</u>		
	Enter the number of Forms W-2G included on line 1a. Enter -0- if not applicable 1b	0		
С	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming			
	(gambling) winnings to prize winners?	. 1c	X	
232004	12-13-22 E	Forn	990	(2022)
	5			

WOMEN'S BUSINESS ENTERE	PRISE NATIONAL
-------------------------	----------------

COUNCIL

Form 990 (2022)

Par	<b>TV</b> Statements Regarding Other IRS Filings and Tax Compliance (continued)					
					Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements,					
	filed for the calendar year ending with or within the year covered by this return	2a	33			
b	If at least one is reported on line 2a, did the organization file all required federal employment tax return	ns?		2b	X	
3a				3a		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation on Schedule	Ο.		3b		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other a		-			
	financial account in a foreign country (such as a bank account, securities account, or other financial a	ccou	nt)?	4a		X
b	If "Yes," enter the name of the foreign country					
	See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial A					37
				5a		X X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction that it was or is a party to a prohibited tax shelter transaction tax shelter ta			5b		
	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?			5c		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did th	-		<b>C</b> -		x
L	any contributions that were not tax deductible as charitable contributions?			<u>6a</u>		
b	If "Yes," did the organization include with every solicitation an express statement that such contributi were not tax deductible?		•	6b		
7	were not tax deductible? Organizations that may receive deductible contributions under section 170(c).			00		
' a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and ser	vices	provided to the payor?	7a		x
a b				7a 7b		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was					
Ŭ	to file Form 8282?			7c		x
d	If "Yes," indicate the number of Forms 8282 filed during the year	7d	1			
е	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit co			7e		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contra			7f		Х
g						
h	h If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?					
8	8 Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the					
	sponsoring organization have excess business holdings at any time during the year?					
9	9 Sponsoring organizations maintaining donor advised funds.					
а				9a 9b		
b						
10	Section 501(c)(7) organizations. Enter:		1			
a	Initiation fees and capital contributions included on Part VIII, line 12	10a				
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b				
11	Section 501(c)(12) organizations. Enter: Gross income from members or shareholders	11a	1			
a b	Gross income from other sources. (Do not net amounts due or paid to other sources against					
D	amounts due or received from them.)	11b				
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form			12a		
	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b				
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		•			
а	Is the organization licensed to issue qualified health plans in more than one state?			13a		
	Note: See the instructions for additional information the organization must report on Schedule O.					
b	Enter the amount of reserves the organization is required to maintain by the states in which the		1			
	organization is licensed to issue qualified health plans	13b				
С	Enter the amount of reserves on hand	13c				
14a				14a		X
	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation on Schedu			14b		
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuner					v
	excess parachute payment(s) during the year?			15		X
10	If "Yes," see the instructions and file Form 4720, Schedule N.			40		x
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment		me <i>r</i>	16		
17	If "Yes," complete Form 4720, Schedule O. Section 501(c)(21) organizations. Did the trust, or any disqualified or other person engage in any ac	tivitia	6			
	that would result in the imposition of an excise tax under section 4951, 4952 or 4953?			17		1
	If "Yes," complete Form 6069.			.,		
232005	i 12-13-22			Form	990	(2022)

	990 (2022) COUNCIL 52-2023		Р	age <b>6</b>
Pa	t VI Governance, Management, and Disclosure. For each "Yes" response to lines 2 through 7b below, and for a	"No" r	respon	se
-	to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.			
	Check if Schedule O contains a response or note to any line in this Part VI			X
Sec	tion A. Governing Body and Management			
			Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year 1a 72			
	If there are material differences in voting rights among members of the governing body, or if the governing	1		
	body delegated broad authority to an executive committee or similar committee, explain on Schedule 0.			
b	Enter the number of voting members included on line 1a, above, who are independent 1b 71			
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other			
_	officer, director, trustee, or key employee?	2	Х	
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision			
-	of officers, directors, trustees, or key employees to a management company or other person?	3		x
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?	4		x
5	Did the organization become aware during the year of a significant diversion of the organization's assets?	5		x
6	Did the organization have members or stockholders?	6	Х	
- 7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or			
	more members of the governing body?	7a	х	
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or	<u> </u>		
2	persons other than the governing body?	7b		x
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:			
a	The governing body?	8a	х	
b	Each committee with authority to act on behalf of the governing body?	8b	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the			
•	organization's mailing address? If "Yes," provide the names and addresses on Schedule O	9		x
Sec	tion B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)			
			Yes	No
10a	Did the organization have local chapters, branches, or affiliates?	10a		X
	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates,			
	and branches to ensure their operations are consistent with the organization's exempt purposes?	10b		
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	11a	Х	
b	Describe on Schedule O the process, if any, used by the organization to review this Form 990.			
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	12a	Х	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	12b	Х	
с	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes." describe			
	on Schedule O how this was done	12c	Х	
13	Did the organization have a written whistleblower policy?	13	Х	
14	Did the organization have a written document retention and destruction policy?	14	Х	
15	Did the process for determining compensation of the following persons include a review and approval by independent			
	persons, comparability data, and contemporaneous substantiation of the deliberation and decision?			
а	The organization's CEO, Executive Director, or top management official	15a	Х	
b	Other officers or key employees of the organization	15b	Х	
	If "Yes" to line 15a or 15b, describe the process on Schedule O. See instructions.			
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a			
	taxable entity during the year?	16a		х
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation			
	in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's			
	exempt status with respect to such arrangements?	16b		
Sec	tion C. Disclosure			
17	List the states with which a copy of this Form 990 is required to be filed <b>NONE</b>			
18	Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (section 501(c)(3)s	s only)	availal	ole
	for public inspection. Indicate how you made these available. Check all that apply.	-		
	Own website Another's website X Upon request Other (explain on Schedule O)			
19	Describe on Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and	l finano	cial	
	statements available to the public during the tax year.			
20	State the name, address, and telephone number of the person who possesses the organization's books and records			
	PAMELA PRINCE-EASON - 202-872-5515			
	1120 CONNECTICUT AVE., NW, NO. 1000, WASHINGTON, DC 20036			
232006	§ 12-13-22	Form	9 <b>90</b>	(2022
	7			

COUNCIL

Form 990 (2022)

52-	2023392	Page 7

Part VII	Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated	
	Employees, and Independent Contractors	

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.
 List all of the organization's current officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation.
 Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See the instructions for definition of "key employee."

• List the organization's five current highest compensated employees (other than an officer, director, trustee, or key employee)

who received reportable compensation (box 5 of Form W-2, box 6 of Form 1099-MISC, and/or box 1 of Form 1099-NEC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See the instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

		liga	πΖα			ipen	Sait	· · · · · · · · · · · · · · · · · · ·		
(A)	(B)				C)			(D)	(E)	(F)
Name and title	Average	(do	not c	Pos heck			one	Reportable	Reportable	Estimated
	hours per	box	, unles	ss per	rson i	s both	n an	compensation	compensation	amount of
	week		cer an I	id a d	Irecto	r/trus	tee)	from	from related	other
	(list any	ector						the	organizations	compensation
	hours for	or dir	a			ted		organization	(W-2/1099-MISC/	from the
	related	stee (	ruste			ensa		(W-2/1099-MISC/	1099-NEC)	organization
	organizations	al tru	onal t		loye	e com		1099-NEC)		and related
	below	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			organizations
	line)	Ind	lns	Offi	Key	en Ei	For			
(1) PAMELA PRINCE-EASON	40.00									
PRESIDENT & CEO		Х		Х				454,200.	0.	63,540.
(2) PATRICIA BIRMINGHAM	40.00									
VP, MARKETING & TECHNOLOGY					Х			330,877.	0.	43,817.
(3) JILL SASSO	40.00									
CHIEF OPERATING OFFICER				Х				250,557.	0.	47,570.
(4) LAURA TAYLOR	40.00									
VP, FINANCIAL SERVICES & WBE ENGAGEM					Х			250,000.	0.	38,808.
(5) CHARLES HENDRIX JR.	40.00									
VICE PRESIDENT, MEMBER ENGAGEMENT					Х			185,000.	0.	24,334.
(6) LINDSEY ALL	40.00									
SENIOR DIRECTOR, EXECUTIVE PROGRAMS						X		137,000.	0.	40,994.
(7) MIA DELANO	40.00									
VICE PRESIDENT, BUSINESS DEVELOPMENT						X		149,892.	0.	21,723.
(8) ANDREW GAECKLE	40.00									
SENIOR DIRECTOR, STRATEGIC FINANCIAL						X		150,000.	0.	21,000.
(9) ADAM VAUGHN FARRIS	40.00									
SENIOR DIRECTOR, BUSINESS DEVELOPMEN						X		143,800.	0.	15,586.
(10) LAKESHA WHITE	40.00									
VICE PRESIDENT, CERTIFICATION						X		135,000.	0.	10,004.
(11) NEDRA DICKSON	1.00									
DIRECTOR		Х						0.	0.	0.
(12) CHERYL HARRIS	1.00									
DIRECTOR		Х						0.	0.	0.
(13) CARLA PRESTON	1.00									
DIRECTOR		Х						0.	0.	0.
(14) JALAYNA BOLDEN	1.00									
DIRECTOR		Х						0.	0.	0.
(15) KIMBERLY THORNTON	1.00									
DIRECTOR		Х						0.	0.	0.
(16) CLINT GRIMES	1.00									
DIRECTOR		Х						0.	0.	0.
(17) STEPHANIE BEVERIDGE	1.00									
DIRECTOR		Х						0.	0.	0.
232007 12-13-22		_	_	_	_	_	_			Form <b>990</b> (2022)

232007 12-13-22

Form 990 (2022)

13301113 759370 50243.0000

COUNCIL

52-2023392 Page 8

Form 990 (2022) COUNCIL									52-2023	392 Page	8
Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)											
(A)	(B)			(C				(D)	(E)	(F)	_
Name and title	Average			Posit	tion			Reportable	Reportable	Estimated	
Nume and the	hours per		not ch unles:					compensation	compensation	amount of	
	week		cer and					from	from related	other	
	(list any	tor						the	organizations	compensation	
	hours for	director				σ		organization	(W-2/1099-MISC/	from the	
	related	e or	stee			nsate		(W-2/1099-MISC/	1099-NEC)	organization	
	organizations	trust	al tru		yee	m pe		1099-NEC)		and related	
	below	dual	ution	-	nplo	ist co oyee	er	,		organizations	
	line)	Individual trustee or	Institutional trustee	Officer	Key employee	Highest compensated employee	Former				
(18) AJAMU JOHNSON	1.00	_	_	_	_		_				
DIRECTOR		х						0.	0.	0	
(19) TAMRA PAWLOSKI	1.00									<b>.</b>	·
										0	
	1 0 0	Δ		_	_			0.	0.	0	•
(20) KRISTOFER CLARK	1.00								•		
DIRECTOR		Х						0.	0.	0	•
(21) DOUGLAS FISHER	1.00										
DIRECTOR		Х						0.	0.	0	•
(22) THERESA HARRISON	1.00										
DIRECTOR		Х						0.	0.	0	
(23) SUE SPENCE	1.00								•		<u> </u>
DIRECTOR		х						0.	0.	0	
(24) JACKLYN WATT	1.00	21		-					0.	U U	•
	1.00	77							0		
DIRECTOR	1 00	Х		_				0.	0.	0	•
(25) REGINALD HUMPHREY	1.00										
DIRECTOR		Х						0.	0.	0	•
(26) SIOFRA HARNETT	1.00										
DIRECTOR		Х						0.	0.	0	•
1b Subtotal         2,186,326.         0.         327,376.										•	
c Total from continuation sheets to Part VII, Section A 0. 0. 0.											
d Total (add lines 1b and 1c)								2,186,326.	0.		
										1 3 2 7 7 3 7 0	<u> </u>
		ose	listec	abo	ove)	whe	) re	ceived more than \$100,0	Jou of reportable	1	5
compensation from the organization											_
										Yes No	-
<b>3</b> Did the organization list any <b>former</b> officer,	,	,	,			'	0				
line 1a? If "Yes," complete Schedule J for se	uch individual									3 X	<u> </u>
4 For any individual listed on line 1a, is the su	m of reportabl	е со	mper	nsat	ion	and	oth	ner compensation from th	ne organization		
and related organizations greater than \$150	,000? If "Yes.	" со	mple	te S	che	dule	J f	or such individual		4 X	
5 Did any person listed on line 1a receive or a											
rendered to the organization? If "Yes." com	•							•		5 X	
Section B. Independent Contractors		2010	JI SU	μp	6/30						
1 Complete this table for your five highest con	mooncotod ind	000	odon	+ 00	ntro	otor	, +h	at received more than ¢	100 000 of componed	tion from	—
	-										
the organization. Report compensation for t	ne calendar ye	are	nuni	y wi	110					(0)	—
(A) Name and business	addraaa							<b>(B)</b> Description of s		(C) Compensation	
	audress						_	Description of s		Sompensation	
HARGROVE, LLC										/ ^ /	
	<u>1 HARGROVE DR, LANHAM, MD 20706</u> 1,555,403.										
LEVY RESTAURANTS, 285 AND											
INTERNATIONAL BLVD NW, AT										742,921	•
JACK I. BENDER & SONS, 11	50 CONN	EC	TIC	נטכ	Ľ			PROPERTY MANA	AGEMENT		
AVE NW, SUITE 900, WASHIN	GTON, D	С	200	)36	5			SERVICES		397,874	
RESTAURANT ASSOCIATES		-			-		ſ				_
132 W 31ST ST #601, NEW Y	OPK NV	1	იიი	۱1						236,205	
	<u> </u>	<u> </u>	500	<u>, т</u>			+			20,200	•
NICHE MARKETING, INC.	<b>XTD 100</b>	~	1 ^ 1								
608 S MAIN ST STE B, BEL										226,800	•
2 Total number of independent contractors (ir	ncluding but no	ot lin	nited				ed	above) who received mo	ore than		
\$100,000 of compensation from the organiz					26						
SEE PART VII, SECTION A CONTINUATION SHEETS Form 990 (2022)											

232008 12-13-22

13301113 759370 50243.0000

9

COUNCIL

Form 990

52-2023392

Part VII Section A. Officers, Directors, T		npic	yee			ligne	est		, ,	<i>(</i> <b>—</b> )
(A)	(B)			_ (C				(D)	(E)	(F)
Name and title	Average hours	(c		Posi all t			ly)	Reportable compensation	Reportable compensation	Estimated amount of
	per					a		from	from related organizations	other
	week (list any	tor				ploye		the organization	(W-2/1099-MISC)	compensation from the
	hours for	r direc				ed em		(W-2/1099-MISC)	(11 2) 1000 (1100)	organization
	related	stee or	rustee			en sat				and related
	organizations	al trus	onal tr		oloyee	comp				organizations
	below	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest com pen sated em ployee	Former			
	line)	Ē	Ë	of	Ke	Ξ	9			
(27) JENNIFER TURNER DIRECTOR	1.00	x						0.	0.	0
(28) JACKIE STURM	1.00	Δ							0.	0
DIRECTOR	1100	х						0.	0.	0
(29) JENNIFER CURLEY	1.00									
DIRECTOR		х						0.	0.	0
(30) WILLIAM KAPFER	1.00									
DIRECTOR		х						0.	0.	0.
(31) MICHELE VAN TREECK	1.00									
DIRECTOR		Х						0.	0.	0.
(32) JENNIE FRIEDMAN	1.00									
DIRECTOR	1	Х						0.	0.	0
(33) RYAN VERBECKEN	1.00								0	0
DIRECTOR	1 00	Х						0.	0.	0.
(34) STEFANI MCLEAN DIRECTOR	1.00	x						0.	0.	0.
(35) DIANA PON	1.00	~						0.	0.	0.
DIRECTOR	1.00	х						0.	0.	0.
(36) RON NEEDHAM	1.00									
DIRECTOR		х						0.	0.	0.
(37) BIANCA ORTEGA	1.00									
DIRECTOR		Х						0.	Ο.	0.
(38) KIMBERLY PROFFITT	1.00									
DIRECTOR		Х						0.	0.	0.
(39) KAREN MILLER	1.00									_
DIRECTOR	1.00	Х						0.	0.	0.
(40) MARY MCEVOY	1.00								0	0
DIRECTOR	1 00	Х						0.	0.	0.
(41) SIRSIJ PESHIN DIRECTOR	1.00	x						0.	0.	0.
(42) JO HAIGHT	1.00	Δ						0.	0.	0.
DIRECTOR	1.00	x						0.	0.	0.
(43) ANDREA DESAULNIERS	1.00	21								0
DIRECTOR	1100	x						0.	0.	0.
(44) SHARON BLACK	1.00									•
DIRECTOR		х						0.	0.	0.
(45) TONY ALMEIDA	1.00									
DIRECTOR		Х						0.	0.	0.
(46) FERNANDO HERNANDEZ	1.00									
		х					I I	0.	0.	0.

232201 04-01-22

COUNCIL

Form 990

52-2023392

Part VII Section A. Officers, Directors, T		nplo	yee			ligh	est (		, ,	
(A)	(B)			) (C				(D)	(E)	(F)
Name and title	Average hours	(0		Posi all t			ЬÀ	Reportable compensation	Reportable compensation	Estimated amount of
	per	(C			Inat	app [	y)	from	from related	other
	week					/ee		the	organizations	compensation
	(list any	ector				nploy		organization	(W-2/1099-MISC)	from the
	hours for	or dire				ted er		(W-2/1099-MISC)		organization
	related	stee c	truste		e	pensa				and related
	organizations	ual tru	ional 1		plo ye	tcom				organizations
	below line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest com pen sated em ployee	Former			
(47) CLAUDIA SPLICHAL	1.00	-	-	0	K	-	Ē			
DIRECTOR	1.00	x						0.	0.	0.
(48) CHRIS GARRAMONE	1.00									
DIRECTOR		х						0.	0.	0.
(49) KRISTEN HICKEY	1.00									
DIRECTOR		х						0.	0.	0.
(50) SUZI CABO	1.00									
DIRECTOR		Х						0.	0.	0.
(51) KRIS OSWOLD	1.00									
DIRECTOR		Х						0.	0.	0.
(52) SANDRA NIELSEN	1.00									_
DIRECTOR	-	х						0.	0.	0.
(53) PHIL SEIDLER	1.00									•
DIRECTOR	1 0 0	Х						0.	0.	0.
(54) BARBARA KUBICKI-HICKS	1.00	77							0	0
DIRECTOR	1 00	Х						0.	0.	0.
(55) PATRICIA RODRIGUEZ-CHRISTIAN DIRECTOR	1.00	x						0.	0.	0.
(56) PEGGY DELFABBRO	1.00	Λ						0.	0.	0.
DIRECTOR	1.00	х						0.	0.	0.
(57) SHARON REYNOLDS	1.00									
DIRECTOR		х						0.	0.	0.
(58) ANN RAMAKUMARAN	1.00									
DIRECTOR		х						0.	0.	0.
(59) JOAN LAGRASSE	1.00									
DIRECTOR		Х						0.	0.	0.
(60) JANE HENRY	1.00									
DIRECTOR		Х						0.	0.	0.
(61) PATRICIA MASSEY	1.00									•
DIRECTOR	1 00	Х						0.	0.	0.
(62) LIANNE LAMI	1.00								0	0
DIRECTOR (63) RASHMI CHARTURVEDI	1 0 0	Х						0.	0.	0.
DIRECTOR	1.00	x						0.	0.	0
(64) SHARON SAVOCA-MAHIN	1.00	Δ						0.	0.	0.
DIRECTOR	1.00	x						0.	0.	0.
(65) VIVIAN ISAAK	1.00							0.	0.	0.
DIRECTOR	1.00	x						0.	0.	0.
(66) PAMELA WILIAMSON	1.00								<b>~ ~ </b>	
DIRECTOR		х						0.	0.	0.
	- 1							l • • • •		3.

232201 04-01-22

Form 990 COUNCI	POPINESS	, L							52-202	3392
Part VII Section A. Officers, Directors	s, Trustees, Key Er	nplo	yee	s, ar	nd H	lighe	est (	Compensated Employ	ees (continued)	
(A)	(B)			(0				(D)	(E)	(F)
Name and title	Average	(-1		Posi				Reportable	Reportable	Estimated
	hours per	(CI	песк Г	all t	that	app I	iy)	compensation from	compensation from related	amount of other
	week					ee		the	organizations	compensation
	(list any	ector				nploy		organization	(W-2/1099-MISC)	from the
	hours for	or dire	e			ited e		(W-2/1099-MISC)		organization
	related	Istee	truste		æ	pensa				and related
	organizations below	ual tru	ional		ploye	tcom				organizations
	line)	Individual trustee or director	Institutional trustee	Officer	Key employee	Highest com pensated em ployee	Former			
(67) PHALA MIRE	1.00	_								
DIRECTOR		Х						0.	0.	0.
(68) ELIZABETH WALSH	1.00									
DIRECTOR		X						0.	0.	0.
(69) JANICE GREENE	1.00									
DIRECTOR		X						0.	0.	0.
(70) EMILIA DIMENCO	1.00									
DIRECTOR		X						0.	0.	0.
(71) ROZ LEWIS	1.00									
DIRECTOR		Х						0.	0.	0.
(72) APRIL DAY	1.00									
DIRECTOR		Х						0.	0.	0.
(73) MICHELLE RICHARDS	1.00									-
DIRECTOR		х						0.	0.	0.
(74) GABY MORSE	1.00									
DIRECTOR	1 00	X						0.	0.	0.
(75) SANDRA EBERHARD	1.00								0	0
DIRECTOR (76) NANCY ALLEN	1.00	Х						0.	0.	0.
DIRECTOR	1.00	x						0.	0.	0.
(77) FARRYN MELTON	1.00	Δ							0.	0.
DIRECTOR	1.00	x						0.	0.	0.
(78) CHERYL STEVENS	1.00									
DIRECTOR		x						0.	0.	0.
(79) JANICE BRYANT-HOWROYD	1.00									
DIRECTOR		х						0.	0.	0.
(80) DEBRA JENNINGS-JOHNSON	1.00									
DIRECTOR		Х						0.	0.	0.
(81) JORGE ROMERO	1.00									
DIRECTOR		Х						0.	0.	0.
		1								
	I	I		I						
Total to Part VII, Section A, line 1c		<u></u>	<u></u> .	<u></u> .	<u></u> .	<u></u> .	<u></u>			

			2022) COUNCIL				52-2023	392 Page 9
Pa	rt \	/111	Statement of Revenue					
			Check if Schedule O contains a response	or note to any lin				
					<b>(A)</b> Total revenue	(B) Related or exempt function revenue	<b>(C)</b> Unrelated business revenue	(D) Revenue excluded from tax under sections 512 - 514
ς, ω	1	а	Federated campaigns 1a					
s, Grants Mounts			Membership dues 1b					
, G			Fundraising events 1c					
iifts ar A			Related organizations 1d					
Contributions, Gifts, and Other Similar Ar			Government grants (contributions) <b>1e</b>	485,830.				
ion: Si			All other contributions, gifts, grants, and					
but the			similar amounts not included above 1f	2,299,009.				
d O		g	Noncash contributions included in lines 1a-1f					
ano		h	Total. Add lines 1a-1f		2,784,839.			
				Business Code				
e	2	а	MEMBERSHIP DUES	999009	6,365,317.	6,365,317.		
e e		b	CONFERENCE AND MEETING	999009	5,020,160.	5,020,160.		
Program Service Revenue		С	EXHIBITOR FEES	999009	680,426.	680,426.		
ran Sevi		d	CONTRACTUAL SERVICES	999009	149,671.	149,671.		
ро Б		е	CERTIFICATION FEES	999009	76,000.	76,000.		
Ā			All other program service revenue					
			Total. Add lines 2a-2f		12,291,574.			
	3		Investment income (including dividends, intere	est, and	1 051			1 051
			other similar amounts)		1,051.			1,051.
	4		Income from investment of tax-exempt bond p					
	5		Royalties	(ii) Personal				
	6	_						
	0		Gross rents 6a Less: rental expenses 6b					
			Rental income or (loss) 6c					
			Net rental income or (loss)					
	7		Gross amount from sales of (i) Securities	(ii) Other				
	•		assets other than inventory <b>7a</b>					
		b	Less: cost or other basis					
е			and sales expenses <b>7b</b>					
svenue		с	Gain or (loss) 7c					
			Net gain or (loss)					
Other Re	8	а	Gross income from fundraising events (not					
Oŧ			including \$ of					
			contributions reported on line 1c). See					
			Part IV, line 18					
			Less: direct expenses8b					
			Net income or (loss) from fundraising events					
	9	а	Gross income from gaming activities. See					
			Part IV, line 19					
			Less: direct expenses 9b					
	40		Net income or (loss) from gaming activities					
	10	а	Gross sales of inventory, less returns and allowances <b>10</b> a					
		h	and allowances 10a Less: cost of goods sold 10k					
			Net income or (loss) from sales of inventory	-				
		Ŭ		Business Code				
sno	11	а						
Miscellaneous Revenue		b						
ella evel		c						
lisc B			All other revenue					_
2			Total. Add lines 11a-11d					
	12		Total revenue. See instructions		15,077,464.	12291574.	0.	1,051.
23200	9 12	-13-	22					Form <b>990</b> (2022)

13

# WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

Form 990 (2022)

Part IX Statement of Functional Expenses

#### Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A). Check if Schedule O contains a response or note to any line in this Part IX **(D)** Fundraising (C) Management and general expenses (B) (A) Do not include amounts reported on lines 6b. Total expenses Program service expenses 7b, 8b, 9b, and 10b of Part VIII. expenses Grants and other assistance to domestic organizations 2,351,300. 2,351,300. and domestic governments. See Part IV, line 21 2 Grants and other assistance to domestic 287,000. 287,000. individuals. See Part IV, line 22 3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16 Benefits paid to or for members 4 5 Compensation of current officers, directors, 1,372,015. 1,861,932. 450,476. 39,441. trustees, and key employees Compensation not included above to disqualified 6 persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B) 2,315,694. 1,708,427. 560,930. 46,337. Other salaries and wages 7 8 Pension plan accruals and contributions (include 165,331. 123,619. 40,588. 1,124. section 401(k) and 403(b) employer contributions) 125,730. 519,052. 382,936. 10,386. Other employee benefits 9 407,989. 300,998. 98,827. 8,164. 10 Payroll taxes 11 Fees for services (nonemployees): Management а 108,017. 67,373. 40,644. b Legal 40,728. 40,728. С Accounting Lobbying d Professional fundraising services. See Part IV, line 17 е Investment management fees f Other. (If line 11g amount exceeds 10% of line 25, g 72,153. 301,636. 229,483. column (A), amount, list line 11g expenses on Sch 0.) Advertising and promotion 12 215,724. 160,311. 55,413. Office expenses 13 Information technology 14 15 Royalties 270,790. 369,139. 91,068. 7,281. 16 Occupancy 196,954. 98,121. 98,833. 17 Travel 18 Payments of travel or entertainment expenses for any federal, state, or local public officials 3,963,776. 3,778,956. 184,820. 19 Conferences, conventions, and meetings 20 Interest Payments to affiliates 21 71,323. 49,264. 22,059. Depreciation, depletion, and amortization 22 10,793. 10,793. 23 Insurance Other expenses. Itemize expenses not covered 24 above. (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A), amount, list line 24e expenses on Schedule 0.) 200,138. 36,604. 163,534. MISCELLANEOUS а DUES & SUBSCRIPTIONS 5,358. 4,150. 1,208. h С d All other expenses е 13,391,884. 11,348,277. 1,930,874. 112,733.

14

25 Total functional expenses. Add lines 1 through 24e
 26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here \_\_\_\_\_\_\_ if following SOP 98-2 (ASC 958-720)

232010 12-13-22

Form **990** (2022)

WOMEN'S	BUSINESS	ENTERPRISE	NATIONAL
COUNCIL			

Form S		2022) COUNCIL				5⊿-	2023392 Page 1
		Check if Schedule O contains a response or not	e to an	v line in this Part X			
		`			<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash - non-interest-bearing			6,808,804.	1	8,987,049
	2	Savings and temporary cash investments			1,397,037.	2	2,063,869
	3	Pledges and grants receivable, net			479,375.	3	229,000
	4	Accounts receivable, net			1,240,881.	4	1,904,520
	5	Loans and other receivables from any current or					
		trustee, key employee, creator or founder, subst		· · ·			
		controlled entity or family member of any of thes				5	
	6	Loans and other receivables from other disqualit	fied per	ſ			
		under section 4958(f)(1)), and persons described				6	
s	7	Notes and loans receivable, net		7			
Assets	8	Inventories for sale or use				8	
As	9				699,919.	9	1,025,704
	10a	Land, buildings, and equipment: cost or other					
		basis. Complete Part VI of Schedule D	10a	481,238.			
	b	Less: accumulated depreciation			104,610.	10c	80,424
	11					11	
	12	Investments - other securities. See Part IV, line 1		E E E E E E E E E E E E E E E E E E E	499,823.	12	0
	13	Investments - program-related. See Part IV, line		13			
	14	Intangible assets				14	
	15	Other assets. See Part IV, line 11			95,610.	15	841,183
	16	Total assets. Add lines 1 through 15 (must equa			11,326,059.	16	15,131,749
	17	Accounts payable and accrued expenses			1,189,454.	17	1,928,142
	18	Grants payable		18			
	19	Deferred revenue	2,429,991.	19	3,912,294		
	20				20		
	21	Escrow or custodial account liability. Complete I	of Schedule D		21		
ŝ	22	Loans and other payables to any current or form	ner offic	er, director,			
litie		trustee, key employee, creator or founder, subst	antial c	ontributor, or 35%			
Liabilities		controlled entity or family member of any of thes	se perso	ons		22	
	23	Secured mortgages and notes payable to unrela	ted thi	d parties		23	
	24	Unsecured notes and loans payable to unrelated	d third p	parties		24	
	25	Other liabilities (including federal income tax, pa	yables	to related third			
		parties, and other liabilities not included on lines	s <b>1</b> 7-24)	. Complete Part X			
		of Schedule D		E E E E E E E E E E E E E E E E E E E	574,727.		473,669 6,314,105
	26	Total liabilities. Add lines 17 through 25			4,194,172.	26	6,314,105
		Organizations that follow FASB ASC 958, che	ck her	e X			
Ce		and complete lines 27, 28, 32, and 33.			4 244 150		E 038 000
alan	27				4,344,150.	27	5,837,202 2,980,442
B	28	Net assets with donor restrictions	2,787,737.	28	2,980,442		
ŭ		Organizations that do not follow FASB ASC 9					
ш Ъ		and complete lines 29 through 33.					
ţ	29	Capital stock or trust principal, or current funds				29	
sse	30	Paid-in or capital surplus, or land, building, or ec	Г		30		
÷	31	Retained earnings, endowment, accumulated in	E E E E E E E E E E E E E E E E E E E	7 121 007	31	0 017 614	
_	32	Total net assets or fund balances			7,131,887. 11,326,059.	32	8,817,644
	33	Total liabilities and net assets/fund balances			11,340,039.	33	15,131,749 Form <b>990</b> (202

Form 990 (2022)

232011 12-13-22

	WOMEN '	S	BUSINESS	ENTERPRISE	NATIONAL
--	---------	---	----------	------------	----------

Form	1 990 (2022) COUNCIL	52	-20233	392	Pag	<sub>ge</sub> 12
Pa	rt XI Reconciliation of Net Assets					
	Check if Schedule O contains a response or note to any line in this Part XI					
1	Total revenue (must equal Part VIII, column (A), line 12)	1		<u>,07</u>		
2	Total expenses (must equal Part IX, column (A), line 25)	2				84.
3	Revenue less expenses. Subtract line 2 from line 1	3	1,	,685	5,5	80.
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4	7,	<u>,131</u>	L,8	87.
5	Net unrealized gains (losses) on investments	5			1	<u>77.</u>
6	Donated services and use of facilities	6				
7	Investment expenses	7				
8	Prior period adjustments	8				
9	Other changes in net assets or fund balances (explain on Schedule O)	9				0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,					
	column (B))	10	8,	,81	7,6	<u>44.</u>
Pa	rt XII Financial Statements and Reporting					
	Check if Schedule O contains a response or note to any line in this Part XII					X
			-		Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other		_			
	If the organization changed its method of accounting from a prior year or checked "Other," explain on Schedule	Ο.				
2a	Were the organization's financial statements compiled or reviewed by an independent accountant?			2a		X
	If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed	on a				
	separate basis, consolidated basis, or both:					
	Separate basis Consolidated basis Both consolidated and separate basis					
b	Were the organization's financial statements audited by an independent accountant?			2b	Х	L
	If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate	basis,				
	consolidated basis, or both:					
	X Separate basis Consolidated basis Both consolidated and separate basis					
с	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the	audit,				
	review, or compilation of its financial statements and selection of an independent accountant?			2c	Х	L
	If the organization changed either its oversight process or selection process during the tax year, explain on Sch	edule C	).			
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the					
	Uniform Guidance, 2 C.F.R. Part 200, Subpart F?		L	3a		X
b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required	ed auc	lit			
	or audits, explain why on Schedule O and describe any steps taken to undergo such audits			3b		

Form 990 (2022)

232012 12-13-22

(Form 9 Department Internal Reve	of the Treasury enue Service	Co	Public Chai pomplete if the organ 494 At Go to www.irs.gov/	OMB No. 1545-0047						
Name of	the organizati			SS ENTERPRISE	E NATI	IONAL			identification number	
Part I	Reason	COUN for Public (		(All organizations must c	omolete th	nis nart ) S	ee instruction		2-2023392	
				For lines 1 through 12, cl						
1 2 3 4	A church, co A school des A hospital or	nvention of chi cribed in <b>sect</b> a cooperative search organiz	urches, or associatio ion 170(b)(1)(A)(ii). ( hospital service orga	n of churches described Attach Schedule E (Form anization described in <b>se</b> njunction with a hospital	in <b>sectio</b> 1 990).) <b>ection 170</b>	n 170(b)(1 (b)(1)(A)(ii	i).	)(iii). Enter	the hospital's name,	
5	An organizati	on operated fo	or the benefit of a col	llege or university owned	or operate	ed by a go	vernmental u	nit describe	ed in	
	section 170	( <b>b)(1)(A)(iv).</b> (C	Complete Part II.)							
6 7 X 8 9	A federal, state, or local government or governmental unit described in section 170(b)(1)(A)(v).									
	university:		jiani conogo er agno				,	and demogra		
10	An organization that normally receives (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)									
11				vely to test for public sat	aty See	section 50	)9(a)( <u>4</u> )			
12 a b	<ul> <li>An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in section 509(a)(1) or section 509(a)(2). See section 509(a)(3). Check the box on lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.</li> <li>Type I. A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. You must complete Part IV, Sections A and B.</li> </ul>									
		÷		anization vested in the sa	ame perso	ns that co	ntrol or mana	ge the supp	ported	
c 🗌	Type III fur	nctionally inte		Sections A and C. g organization operated ). You must complete F				lly integrate	d with,	
d	that is not	functionally int	egrated. The organiz	oorting organization oper ation generally must sati nplete Part IV, Sections	sfy a distr	ibution rec	uirement and	•	. ,	
e 🗌	Check this	box if the orga	anization received a v	written determination from nally integrated supporting	m the IRS	that it is a		II, Type III		
f Ent	er the number	of supported o	organizations							
<b>g</b> Pro			n about the supporte		(iv) is the ora	inization listed				
	<ul> <li>(i) Name of supp organizatior</li> </ul>		(ii) EIN	(iii) Type of organization (described on lines 1-10	in your governi	ng document?	(v) Amount o support (see ir	-	(vi) Amount of other support (see instructions)	
				above (see instructions))	Yes	No			(-1	
Total										

%

%

		OMEN'S BU	SINESS EN	PERPRISE N	NATIONAL		
		OUNCIL	Deeewilk and in	0			3392 Page 2
Pa	Int II Support Schedule for	-		•			•
	(Complete only if you checked fails to qualify under the tests				r lalled to quality u	inder Part III. II the	organization
Sec	ction A. Public Support			,			
	ndar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
	Gifts, grants, contributions, and	(4) 2010	(10) 2010	(0) 2020	(4) 2021		(1) 10101
•	membership fees received. (Do not						
	include any "unusual grants.")	4472375.	5009131.	3547905.	4383911.	2784839.	20198161.
2	Tax revenues levied for the organ-						
	ization's benefit and either paid to						
2	or expended on its behalf The value of services or facilities						
3	furnished by a governmental unit to						
	the organization without charge						
4	Total. Add lines 1 through 3	4472375.	5009131.	3547905.	4383911.	2784839.	20198161.
	The portion of total contributions						
•	by each person (other than a						
	governmental unit or publicly						
	supported organization) included						
	on line 1 that exceeds 2% of the						
	amount shown on line 11,						
	column (f)						604,069.
	Public support. Subtract line 5 from line 4.						19594092.
	ction B. Total Support						1
	ndar year (or fiscal year beginning in)	(a) 2018	(b) 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
	Amounts from line 4	4472375.	5009131.	3547905.	4383911.	2/84839.	20198161.
8	Gross income from interest,						
	dividends, payments received on						
	securities loans, rents, royalties, and income from similar sources	140.	35,948.	25,133.	98.	1,051.	62,370.
a	Net income from unrelated business		33,340.	23,133.		1,0510	02,570.
Ŭ	activities, whether or not the						
	business is regularly carried on						
10	Other income. Do not include gain						
	or loss from the sale of capital						
	assets (Explain in Part VI.)						
11	Total support. Add lines 7 through 10						20260531.
12	Gross receipts from related activities,	•	,				,262,444.
13	First 5 years. If the Form 990 is for the	ne organization's fi	rst, second, third, f	fourth, or fifth tax y	ear as a section 5	01(c)(3)	
-	organization, check this box and stop						
	ction C. Computation of Publi						0 ( 71
	Public support percentage for 2022 (I					14	<u>96.71</u> % 98.81%
15	Public support percentage from 2021					15	
168	33 1/3% support test - 2022. If the other here. The organization qualifies						V
F	stop here. The organization qualifies 33 1/3% support test - 2021. If the organization qualifies 40 are stopped at the stoppedat the stopped		-		line 15 is 33 1/3%		
L.	and stop here. The organization qual						
17a	10% -facts-and-circumstances test		••••••				
	and if the organization meets the fact						
	meets the facts-and-circumstances te			-	-		
b	10% -facts-and-circumstances test	-		• • • •			
	more, and if the organization meets th	ne facts-and-circum	nstances test, cheo	ck this box and <b>st</b>	<b>op here.</b> Explain i	n Part VI how the	

organization meets the facts-and-circumstances test. The organization qualifies as a publicly supported organization 18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Schedule A (Form 990) 2022

232022 12-09-22

WOMEN'S BUSINESS ENTERPRISE NATIONA	WOMEN'S	BUSINESS	ENTERPRISE	NATIONAI
-------------------------------------	---------	----------	------------	----------

COUNCIL

Schedule A (Form 990) 2022

52-2023392 Page 3

Part III	Support S	Schedule for (	Organizations	Described in S	Section &	509(a	1)(2	2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)
Section A. Public Support

Sec	LION A. FUDIIC Support						
Cale	ndar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
1	Gifts, grants, contributions, and						
	membership fees received. (Do not						
	include any "unusual grants.")						
2	Gross receipts from admissions, merchandise sold or services per- formed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose						
3	Gross receipts from activities that						
	are not an unrelated trade or bus- iness under section 513						
4	Tax revenues levied for the organ- ization's benefit and either paid to or expended on its behalf						
-	• • • • • • • • • • • • • • • • • • • •						
5	The value of services or facilities furnished by a governmental unit to the organization without charge						
~	• • …						
	Total. Add lines 1 through 5						
7 a	Amounts included on lines 1, 2, and 3 received from disqualified persons						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
с	Add lines 7a and 7b						
	Public support. (Subtract line 7c from line 6.)						
Sec	tion B. Total Support	, <b>L</b>	•		•	•	
Cale	ndar year (or fiscal year beginning in)	(a) 2018	<b>(b)</b> 2019	(c) 2020	(d) 2021	(e) 2022	(f) Total
	Amounts from line 6		(-,	(-,	(-)		(1)
	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources						
b	Unrelated business taxable income (less section 511 taxes) from businesses						
	acquired after June 30, 1975						
с	Add lines 10a and 10b						
	Net income from unrelated business activities not included on line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First 5 years. If the Form 990 is for the	ne organization's fi	rst, second, third,	fourth, or fifth tax	year as a section 5	01(c)(3) organ	ization,
0.00	check this box and stop here	a Cumpart Day			-		
	ction C. Computation of Publ					T T	
	Public support percentage for 2022 (			column (f))		15	%
	Public support percentage from 2021					16	%
Sec	ction D. Computation of Inves	stment Income	e Percentage				
	Investment income percentage for <b>20</b> Investment income percentage from					17 18	<u>%</u> %
	33 1/3% support tests - 2022. If the					· · · ·	
	more than 33 1/3%, check this box a						
h	33 1/3% support tests - 2021. If the	-	•				
u		-					
20	line 18 is not more than 33 1/3%, che			-		•	
	Private foundation. If the organization	DIT UIU HOL CHECK A		a, or 190, check t	The DUX and See INS		
23202	3 12-09-22		19			Sched	ule A (Form 990) 2022

Schedule A (Form 990) 2022

### Part IV Supporting Organizations

(Complete only if you checked a box on line 12 of Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

### Section A. All Supporting Organizations

1 Are all of the organization's supported organizations listed by name in the organization's governing documents? If "No," describe in **Part VI** how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.

COUNCIL

- 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If "Yes," explain in **Part VI** how the organization determined that the supported organization was described in section 509(a)(1) or (2).
- **3a** Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If "Yes," answer lines 3b and 3c below.
- **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If "Yes," describe in **Part VI** when and how the organization made the determination.
- c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If "Yes," explain in **Part VI** what controls the organization put in place to ensure such use.
- **4a** Was any supported organization not organized in the United States ("foreign supported organization")? *If* "Yes," and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below.
- **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? *If* "Yes," *describe in* **Part VI** *how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.*
- **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? *If* "Yes," *explain in* **Part VI** *what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.*
- 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If "Yes," answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).
- **b Type I or Type II only.** Was any added or substituted supported organization part of a class already designated in the organization's organizing document?
- c Substitutions only. Was the substitution the result of an event beyond the organization's control?
- 6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? *If "Yes," provide detail in* Part VI.
- 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If "Yes," complete Part I of Schedule L (Form 990).
- 8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described on line 7? *If* "Yes." *complete Part I of Schedule L (Form 990).*
- **9a** Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If "Yes," provide detail in **Part VI.**
- **b** Did one or more disqualified persons (as defined on line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If* "Yes," *provide detail in* **Part VI.**
- c Did a disqualified person (as defined on line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? If "Yes," provide detail in Part VI.
- **10a** Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? *If* "Yes," *answer line 10b below.*
- **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)

20

232024 12-09-22

| 10b | Schedule A (Form 990) 2022

52-2023392 Page 4

1

2

3a

3b

3c

4a

4b

4c

5a

5b

5c

6

7

8

9a

9b

9c

10a

Yes No

0		(Form 990) 2022 COUNCIL 5	2-202339	2 5	
Par	dule A	Supporting Organizations         COUNCIL         5	2-202339	<u> </u>	age 5
Fai		Supporting Organizations (continued)			
				Yes	No
		he organization accepted a gift or contribution from any of the following persons?			
		son who directly or indirectly controls, either alone or together with persons described on lines 11b and			
		pelow, the governing body of a supported organization?	11a		
		nily member of a person described on line 11a above?	11b		
С	A 35%	% controlled entity of a person described on line 11a or 11b above? If "Yes" to line 11a, 11b, or 11c, provide			
0	detail	rin Part VI.	11c		
Sect		B. Type I Supporting Organizations			
				Yes	No
		ne governing body, members of the governing body, officers acting in their official capacity, or membership of on			
		supported organizations have the power to regularly appoint or elect at least a majority of the organization's offic	ers,		
		tors, or trustees at all times during the tax year? If "No," describe in <b>Part VI</b> how the supported organization(s) tively operated, supervised, or controlled the organization's activities. If the organization had more than one suppo	rtod		
		nization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among t			
		orted organizations and what conditions or restrictions, if any, applied to such powers during the tax year.	1		
		ne organization operate for the benefit of any supported organization other than the supported			
	organ	nization(s) that operated, supervised, or controlled the supporting organization? If "Yes," explain in			
		VI how providing such benefit carried out the purposes of the supported organization(s) that operated,			
		vised, or controlled the supporting organization.	2		
Sect	ion (	C. Type II Supporting Organizations			
				Yes	No
1	Were	a majority of the organization's directors or trustees during the tax year also a majority of the directors			
		stees of each of the organization's supported organization(s)? If "No," describe in <b>Part VI</b> how control			
		anagement of the supporting organization was vested in the same persons that controlled or managed			
		upported organization(s).	1		
Sect	ion [	D. All Type III Supporting Organizations		1	
				Yes	No
1	Did th	ne organization provide to each of its supported organizations, by the last day of the fifth month of the		103	
		nization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax			
		(ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	-	nization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
		any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported			
		nization(s) or (ii) serving on the governing body of a supported organization? If "No," explain in Part VI how			
		rganization maintained a close and continuous working relationship with the supported organization(s).	2		
	-	ason of the relationship described on line 2, above, did the organization's supported organizations have a			
	Ũ	icant voice in the organization's investment policies and in directing the use of the organization's			
	incom	ne or assets at all times during the tax year? If "Yes," describe in Part VI the role the organization's			
0	suppo	orted organizations played in this regard.	3		
Seci		E. Type III Functionally Integrated Supporting Organizations			
1		k the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instru	ictions).		
а		The organization satisfied the Activities Test. Complete line 2 below.			
b		The organization is the parent of each of its supported organizations. Complete line 3 below.			
С		The organization supported a governmental entity. Describe in Part VI how you supported a governmental entity	(see instruction)	1 <u>s).</u>	
2	Activi	ities Test. Answer lines 2a and 2b below.		Yes	No
а	Did su	ubstantially all of the organization's activities during the tax year directly further the exempt purposes of			
	the su	upported organization(s) to which the organization was responsive? If "Yes," then in Part VI identify			
		e supported organizations and explain how these activities directly furthered their exempt purposes,			
		the organization was responsive to those supported organizations, and how the organization determined			
		hese activities constituted substantially all of its activities.	2a		
b		ne activities described on line 2a, above, constitute activities that, but for the organization's involvement,			
		or more of the organization's supported organization(s) would have been engaged in? If "Yes," explain in			
		VI the reasons for the organization's position that its supported organization(s) would have engaged in			
		ectivities but for the organization's involvement.	2b		
		adamado sacior ano organizadon o involvomente		_	

**3** Parent of Supported Organizations. **Answer lines 3a and 3b below.** 

a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? *If* "Yes" or "No" provide details in **Part VI.** 

b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? *If "Yes," describe in* **Part VI** *the role played by the organization in this regard.* 232025 12-09-22

3b | | Schedule A (Form 990) 2022

3a

13301113 759370 50243.0000

	WOMEN'S BUSINESS ENTERPR	ISE	NATIONAL	
Sche	edule A (Form 990) 2022 COUNCIL			52-2023392 Page 6
Pa	rt V Type III Non-Functionally Integrated 509(a)(3) Supporting	Orga	nizations	
1	Check here if the organization satisfied the Integral Part Test as a qualifying	trust or	n Nov. 20, 1970 ( <i>explain</i>	in Part VI). See instructions.
	All other Type III non-functionally integrated supporting organizations must c	omplet	e Sections A through E.	
Sect	tion A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or			
	collection of gross income or for management, conservation, or			
	maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sect	tion B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see			
	instructions for short tax year or assets held for part of year):			
a	Average monthly value of securities	1a		
b	Average monthly cash balances	1b		
C	Fair market value of other non-exempt-use assets	1c		
d	Total (add lines 1a, 1b, and 1c)	1d		
е	Discount claimed for blockage or other factors			
	(explain in detail in Part VI):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount,			
	see instructions).	4		
_5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 0.035.	6		
_7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sect	tion C - Distributable Amount			Current Year
_1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	Distributable Amount. Subtract line 5 from line 4, unless subject to			
	emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functionally	integra	ted Type III supporting o	rganization (see

instructions).

Schedule A (Form 990) 2022

232026 12-09-22

52-2023392 Page 7
-------------------

Par	t V Type III Non-Functionally Integrated 509(	a)(3) Supporting Orga	nizations (continu		2-2023392	raye 1		
	on D - Distributions			1	Current Yea	Ir		
 2	Amounts paid to supported organizations to accomplish exer Amounts paid to perform activity that directly furthers exemp			-				
2	organizations, in excess of income from activity	i purposes or supported		2				
3	Administrative expenses paid to accomplish exempt purpose	es of supported organizations		3				
4	Amounts paid to acquire exempt-use assets	s of supported organizations	,	4				
5	Qualified set-aside amounts (prior IRS approval required - pro		5					
6	Other distributions ( <i>describe in</i> <b>Part VI</b> ). See instructions.		6					
7	Total annual distributions. Add lines 1 through 6.			7				
8	Distributions to attentive supported organizations to which the	e organization is responsive						
-	(provide details in <b>Part VI</b> ). See instructions.	ie eigamzaien ie reepenerre		8				
9	Distributable amount for 2022 from Section C, line 6			9				
10	Line 8 amount divided by line 9 amount			10				
	on E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistribution Pre-2022	IS	(iii) Distributabl Amount for 20			
1	Distributable amount for 2022 from Section C, line 6							
2	Underdistributions, if any, for years prior to 2022 (reason-							
	able cause required - explain in Part VI). See instructions.							
3	Excess distributions carryover, if any, to 2022							
а	From 2017							
b	From 2018							
с	From 2019							
d	From 2020							
е	From 2021							
f	Total of lines 3a through 3e							
g	Applied to underdistributions of prior years							
h	Applied to 2022 distributable amount							
i	Carryover from 2017 not applied (see instructions)							
j	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.							
4	Distributions for 2022 from Section D,							
	line 7: \$							
a	Applied to underdistributions of prior years							
b	Applied to 2022 distributable amount							
C	Remainder. Subtract lines 4a and 4b from line 4.							
5	Remaining underdistributions for years prior to 2022, if							
	any. Subtract lines 3g and 4a from line 2. For result greater							
	than zero, explain in Part VI. See instructions.							
6	Remaining underdistributions for 2022. Subtract lines 3h							
	and 4b from line 1. For result greater than zero, explain in							
	Part VI. See instructions.							
7	Excess distributions carryover to 2023. Add lines 3j							
	and 4c.							
8	Breakdown of line 7:							
	Excess from 2018							
	Excess from 2019							
	Excess from 2020							
	Excess from 2021							
e	Excess from 2022							

Schedule A (Form 990) 2022

232027 12-09-22

	(=	WOMEN'S COUNCIL	BUSINESS	ENTERPRISE	NATIONAL	52-2023392 Page 8
Part VI	(Form 990) 2022 <b>Supplemental Inform</b> Part IV, Section A, lines 1, line 1; Part IV, Section D, I Section D, lines 5, 6, and 8 (See instructions.)	nation. Provid 2, 3b, 3c, 4b, 4d ines 2 and 3; Pa	c, 5a, 6, 9a, 9b, 9œ rt IV, Section E, lir	c, 11a, 11b, and 11c; F nes 1c, 2a, 2b, 3a, and	Part IV, Section B, lines I 3b; Part V, line 1; Part	r 17b; Part III, line 12; 1 and 2; Part IV, Section C, V, Section B, line 1e; Part V,
232028 12-09-2	22			24		Schedule A (Form 990) 202

223451 11-15-22

**\*\*** PUBLIC DISCLOSURE COPY

# Schedule of Contributors

Attach to Form 990 or Form 990-PF. Go to www.irs.gov/Form990 for the latest information. OMB No. 1545-0047

# 2022

Employer identification number

52-2023392

Schedule	В
(Farma 000)	

(Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

WOMEN'S	BUSINESS	ENTERPRISE	NATIONAL
COUNCIL			
Organization type (check one):			

Filers of:	Section:
Form 990 or 990-EZ	X 501(c)( 3 ) (enter number) organization
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation
	527 political organization
Form 990-PF	501(c)(3) exempt private foundation
	4947(a)(1) nonexempt charitable trust treated as a private foundation
	501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

### General Rule

📙 For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

### Special Rules

X For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33 1/3% support test of the regulations under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990), Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering "N/A" in column (b) instead of the contributor name and address), II, and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an exclusively religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year \_\_\_\_\_\_\$

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990), but it must answer "No" on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990).

LHA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990) (2022)



Schedule	B (Form 990) (2022)		Page <b>2</b>
	organization		Employer identification number
	'S BUSINESS ENTERPRISE NATIONAL		
COUNC	IL		52-2023392
Part I	Contributors (see instructions). Use duplicate copies of Part I if addi	tional space is needed.	
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contribution	ns Type of contribution
1		\$485,8	Person       X         Payroll       Image: Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contribution	ns Type of contribution
2		\$81,2	02. (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contribution	ns Type of contribution
3		\$130,0	00. (Complete Part II for noncash contributions.)
(a)	(b)	(c)	(d)
No.	Name, address, and ZIP + 4	Total contribution	ns Type of contribution
4		\$115,0	00. (Complete Part II for noncash contributions.)

-	(a)	(b)	(c)	(d)
	No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
-	4		\$ <u>115,000.</u>	Person X Payroll Noncash (Complete Part II for noncash contributions.)
	(a)	(b)	(c)	(d)
	No.	Name, address, and ZIP + 4	Total contributions	Type of contribution
-	5		♠ 100 000	Person X Payroll

		\$ <u>100,000.</u>	(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
6		\$ <u>90,000.</u>	Person X Payroll Noncash (Complete Part II for noncash contributions.)

Schedule B (Form 990) (2022)

223452 11-15-22

WOMEN COUNC:	'S BUSINESS ENTERPRISE NATIONAL IL		52-2023392
Part I	Contributors (see instructions). Use duplicate copies of Part I if addition	onal space is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributior	(d) Type of contribution
7		_ \$90,0	00. (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributior	(d) Is Type of contribution
8_		\$87,0	00. (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributior	(d) ns Type of contribution
9		\$75,0	00. (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributior	(d) is Type of contribution
		\$60,0	00. (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributior	(d) ns Type of contribution
11		\$56,0	00. (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributior	(d) ns Type of contribution
		-	Person Payroll

Schedule B (Form 990) (2022)	

Employer identification number

Name of organization

Schedule B (Form 990) (2022)

Noncash

(Complete Part II for noncash contributions.)

223452 11-15-22

2022.05000 WOMEN'S BUSINESS ENTERPRI 50243.01

\$

	B (Form 990) (2022)		Page <b>3</b>
			Employer identification number
COUNC	'S BUSINESS ENTERPRISE NATIONAL		52-2023392
Part II	Noncash Property (see instructions). Use duplicate copies of Part I	I if additional space is needed	l
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions)	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions.	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate (See instructions)	
		\$	

223453 11-15-22

Schedule B (Form 990) (2022)

# 13301113 759370 50243.0000

Schedule E	3 (Form 990) (2022)		Page 4
Name of or	rganization		Employer identification number
	'S BUSINESS ENTERPRISE	NATIONAL	
COUNCI Part III			52-2023392
Part III	from any one contributor. Complete columns (a	) through (e) and the following line entr	ction 501(c)(7), (8), or (10) that total more than \$1,000 for the year ry. For organizations
	completing Part III, enter the total of exclusively religious, Use duplicate copies of Part III if additional		less for the year. (Enter this info. once.) \$
(a) No.			
from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
ŀ			
		(e) Transfer of gift	t
	Transferee's name, address, a	nd <b>7</b> IP ± 4	Relationship of transferor to transferee
F			
(a) Na			
(a) No. from	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
Part I			
			<u> </u>
		(e) Transfer of gift	t
F	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee
(a) No. from	(b) Purpose of gift	(c) Use of gift	(d) Deceription of how sift is hold
Part I	(b) Fulfose of gift		(d) Description of how gift is held
			<u> </u>
			<u> </u>
F		(e) Transfer of gift	i
	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee
(a) No.			
from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held
ŀ		( .) The control of the	
		(e) Transfer of gift	t
	Transferee's name, address, a	nd ZIP + 4	Relationship of transferor to transferee
ŀ			
223454 11-15-	-22		Schedule B (Form 990) (2022)

# 13301113 759370 50243.0000

SCHEDULE D (Form 990) Department of the Treasury		<b>Supplementa</b> Complete if the orga Part IV, line 6, 7, 8, 9, 10 A	OMB No. 1545-0047					
	I Revenue Service		0 for instructions and the latest information	on. Inspection				
Nam	e of the organizatio	Employer identification number						
		52-2023392						
Par	Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Complete if the							
	organization	answered "Yes" on Form 990, Part IV, lin						
			(a) Donor advised funds	(b) Funds and other accounts				
1		d of year						
2		contributions to (during year)						
3		grants from (during year)						
4		end of year						
5	-		writing that the assets held in donor advised					
•			exclusive legal control?					
6	•	<b>c</b>	dvisors in writing that grant funds can be us					
			r donor advisor, or for any other purpose cor	°				
Par	impermissible priva	ation Easements. Complete if the or	ganization answered "Yes" on Form 990, Par	Yes No				
1		ervation easements held by the organization						
		of land for public use (for example, recrea		historically important land area				
		natural habitat	, <u> </u>	certified historic structure				
		of open space						
2			ied conservation contribution in the form of	a conservation easement on the last				
~	day of the tax year.	5 5 1		Held at the End of the Tax Year				
а				2a				
b								
c	•		ucture included in (a)					
d		ration easements included in (c) acquired a		20				
ŭ				2d				
3			eased, extinguished, or terminated by the or					
•	year							
4		where property subject to conservation eas	sement is located					
5		ion have a written policy regarding the per						
	0	prcement of the conservation easements it		Yes No				
6	Staff and volunteer	hours devoted to monitoring, inspecting,	handling of violations, and enforcing conserv					
			-					
7	Amount of expense	es incurred in monitoring, inspecting, hand	lling of violations, and enforcing conservation	n easements during the year				
8	Does each conserv	ration easement reported on line 2(d) abov	e satisfy the requirements of section 170(h)(4	4)(B)(i)				
	and section 170(h)(	(4)(B)(ii)?		Yes 🗌 No				
9	In Part XIII, describ	e how the organization reports conservation	on easements in its revenue and expense sta	atement and				
	balance sheet, and	include, if applicable, the text of the footn	ote to the organization's financial statement	s that describes the				
	organization's acco	ounting for conservation easements.						
Par			Art, Historical Treasures, or Othe	er Similar Assets.				
		the organization answered "Yes" on Form						
<b>1</b> a	If the organization e	elected, as permitted under FASB ASC 95	8, not to report in its revenue statement and	balance sheet works				
	of art, historical trea	asures, or other similar assets held for pub	blic exhibition, education, or research in furth	nerance of public				
			ncial statements that describes these items.					
b	-		8, to report in its revenue statement and bala					
		· · ·	exhibition, education, or research in furthera	ance of public service,				
		ng amounts relating to these items:		•				
-	.,							
2			asures, or other similar assets for financial ga	ain, provide				
	-	nts required to be reported under FASB A	-	•				
a								
		eduction Act Notice, see the Instructions	5 TOR FORM 990.	Schedule D (Form 990) 2022				
232051	09-01-22		31					
			-					

13301113 759370 50243.0000

		BUSINESS E	INTERPRISE	NATIONA	L				_
	dule D (Form 990) 2022 COUNCIL						023392		
Par	t III Organizations Maintaining C	ollections of Art	, Historical Tre	asures, or C	Other S	imilar Asse	ts <sub>(contin</sub>	ued)	
3	Using the organization's acquisition, accession	on, and other records	s, check any of the f	ollowing that ma	ake signi <sup>.</sup>	ficant use of its	6		
	collection items (check all that apply):								
а	Public exhibition	d	Loan or exc	hange program					
b	Scholarly research	е	Other						
С	Preservation for future generations								
4	Provide a description of the organization's co	llections and explain	how they further th	e organization's	s exempt	purpose in Par	t XIII.		
5	During the year, did the organization solicit or	receive donations o	f art, historical treas	sures, or other s	imilar ass	sets			
	to be sold to raise funds rather than to be ma						Yes		No
Par	t IV Escrow and Custodial Arrang		ete if the organizatio	n answered "Ye	s" on Fo	rm 990, Part IV	, line 9, or		
	reported an amount on Form 990, Par	t X, line 21.							
1a	Is the organization an agent, trustee, custodia	an or other intermedi	ary for contribution	s or other assets	s not incl	uded _			_
	on Form 990, Part X?					L	Yes		No
b	If "Yes," explain the arrangement in Part XIII a	and complete the foll	owing table:						
							Amount		
с	Beginning balance					1c			
d	Additions during the year					1d			
е	Distributions during the year					1e			
	Ending balance					1f			
	Did the organization include an amount on Fo						Yes		No
	If "Yes," explain the arrangement in Part XIII.								
Par	t V Endowment Funds. Complete in	the organization and	swered "Yes" on Fo	rm 990, Part IV,					
		(a) Current year	<b>(b)</b> Prior year	(c) Two years b	ack (d)	Three years back	k (e) Four	years	s back
1a	Beginning of year balance	73,100.	73,100.	73,1	100.	73,100	•	73	,100.
b	Contributions								
с	Net investment earnings, gains, and losses								
d	Grants or scholarships								
е	Other expenditures for facilities								
	and programs								
f	Administrative expenses								
g	End of year balance	73,100.	73,100.	73,1	100.	73,100		73	,100.
2	Provide the estimated percentage of the curr	ent year end balance	e (line 1g, column (a)	) held as:					
а	Board designated or quasi-endowment		%						
b	Permanent endowment 100	%							
с		%							
	The percentages on lines 2a, 2b, and 2c show	uld equal 100%.							
3a	Are there endowment funds not in the posses		tion that are held ar	nd administered	for the				
	organization by:	C C					ſ	Yes	No
	(i) Unrelated organizations						3a(i)		X
	(ii) Related organizations								X
b	If "Yes" on line 3a(ii), are the related organiza								
4	Describe in Part XIII the intended uses of the								· · · ·
Par	t VI   Land, Buildings, and Equipm								
	Complete if the organization answered	d "Yes" on Form 990	, Part IV, line 11a. S	ee Form 990, Pa	art X, line	10.			
	Description of property	(a) Cost or of	ther (b) Cost	or other	(c) Accu	mulated	(d) Bool	k valu	Je
		basis (investm	nent) basis	(other)	depre	ciation			
1a	Land								
	Buildings								
	Leasehold improvements		3	1,985.	2	5,588.	6	5,3	97.
	Equipment			6,486.		8,662.			24.
	Other			2,767.		6,564.			03.
	Add lines 1a through 1e. (Column (d) must e								24.

Schedule D (Form 990) 2022

232052 09-01-22

Schedule D (Form 990) 2022 COUNCIL		52-2023392 Page
Part VII Investments - Other Securities.		
Complete if the organization answered "Yes" of		
(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 12.)		
Part VIII Investments - Program Related.		
Complete if the organization answered "Yes" of		
(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Col. (b) must equal Form 990, Part X, col. (B) line 13.)		
Part IX Other Assets.		
Complete if the organization answered "Yes" o		
	Description	(b) Book value
(1) SECURITY DEPOSITS		34,774
(2) LONG-TERM PREPAID EXPENSES		311,548
(3) OPERATING RIGHT-OF-USE ASS	SET	447,797
(4) OTHER CURRENT ASSETS		47,064
(5)		
(6)		
(7)		
(8)		
(9)		0.41 102
Total. (Column (b) must equal Form 990, Part X, col. (B) line	<u> </u>	
Part X Other Liabilities.		
Complete if the organization answered "Yes" of	on Form 990, Part IV, line 1	
1. (a) Description of liability		(b) Book value
(1) Federal income taxes		472.660
(2) OPERATING LEASE LIABILITY		473,669
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line		
2. Liability for uncertain tax positions. In Part XIII, provide	the text of the footnote to t	

Schedule D (Form 990) 2022

232053 09-01-22

WOMEN'S BUSINESS ENTERPRISE NATI
----------------------------------

	edule D (Form 990) 2022 COUNCIL				2023392	Page 4
Pa	rt XI Reconciliation of Revenue per Audited Financial Stateme	nts With F	Revenue per Re	turn.		
	Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.					
1	Total revenue, gains, and other support per audited financial statements			1	15,136,	840.
2	Amounts included on line 1 but not on Form 990, Part VIII, line 12:					
а	Net unrealized gains (losses) on investments	2a	177.			
b	Donated services and use of facilities	2b	59,199.			
с	Recoveries of prior year grants	2c				
d	Other (Describe in Part XIII.)	2d				
е	Add lines 2a through 2d			2e		376.
3	Subtract line 2e from line 1			3	15,077,	464.
4	Amounts included on Form 990, Part VIII, line 12, but not on line 1:					
а	Investment expenses not included on Form 990, Part VIII, line 7b	4a				
b	Other (Describe in Part XIII.)	4b				
с	Add lines <b>4a</b> and <b>4b</b>			4c		0.
5	Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)			5	15,077,	464.
						-
	rt XII Reconciliation of Expenses per Audited Financial Stateme	ents With	Expenses per R		n.	-
	rt XII Reconciliation of Expenses per Audited Financial Stateme Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.	ents With	Expenses per R		n.	
	rt XII Reconciliation of Expenses per Audited Financial Stateme	ents With	Expenses per R		n.	
Pa	rt XII Reconciliation of Expenses per Audited Financial Stateme Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.	ents With	Expenses per R	etur	n.	
<b>Pa</b>	rt XII         Reconciliation of Expenses per Audited Financial Statemet           Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.           Total expenses and losses per audited financial statements	ents With	Expenses per R	etur	n.	
Pa 1 2	rt XII       Reconciliation of Expenses per Audited Financial Statemet         Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities	ents With	Expenses per R	etur	n.	
Pa 1 2 a	rt XII       Reconciliation of Expenses per Audited Financial Statemet         Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments	2a 2b	Expenses per R	etur	n.	
<b>Pa</b> 1 2 a b	rt XII       Reconciliation of Expenses per Audited Financial Statemet         Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities	2a 2b 2c	Expenses per R	etur	n. 13,451,	083.
<b>Pa</b> 1 2 a b	rt XII       Reconciliation of Expenses per Audited Financial Statemer         Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)	2a 2b 2c 2d	Expenses per R	etur	n. <u>13,451</u> , 59,	083.
Pa 1 2 b c d	rt XII       Reconciliation of Expenses per Audited Financial Statemer         Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)         Add lines 2a through 2d	2a 2b 2c 2d	Expenses per R	eturi 1	n. 13,451,	083.
Pa 1 2 b c d e	rt XII       Reconciliation of Expenses per Audited Financial Statemer         Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)	2a 2b 2c 2d	Expenses per R	eturi 1 2e	n. <u>13,451</u> , 59,	083.
Pa 1 2 a b c d e 3	rt XII       Reconciliation of Expenses per Audited Financial Statemet         Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)         Add lines 2a through 2d         Subtract line 2e from line 1         Amounts included on Form 990, Part IX, line 25, but not on line 1:	2a 2b 2c 2d	Expenses per R	eturi 1 2e	n. <u>13,451</u> , 59,	083.
Pa 1 2 b c d 8 3 4	rt XII       Reconciliation of Expenses per Audited Financial Statemer         Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)         Add lines 2a through 2d         Subtract line 2e from line 1         Amounts included on Form 990, Part IX, line 25, but not on line 1:         Investment expenses not included on Form 990, Part VIII, line 7b	2a 2b 2c 2d 2d	Expenses per R	eturi 1 2e	n. <u>13,451</u> , 59,	083.
Pa 1 2 3 4 4 3	rt XII       Reconciliation of Expenses per Audited Financial Statemet         Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)         Add lines 2a through 2d         Subtract line 2e from line 1         Amounts included on Form 990, Part IX, line 25, but not on line 1:         Investment expenses not included on Form 990, Part VIII, line 7b	2a 2b 2c 2d 2d 4a 4b	Expenses per R	eturi 1 2e	n. <u>13,451</u> , <u>59</u> , 13,391,	083. 199. 884.
Pa 1 2 4 3 4 5	rt XII       Reconciliation of Expenses per Audited Financial Statemer         Complete if the organization answered "Yes" on Form 990, Part IV, line 12a.         Total expenses and losses per audited financial statements         Amounts included on line 1 but not on Form 990, Part IX, line 25:         Donated services and use of facilities         Prior year adjustments         Other losses         Other (Describe in Part XIII.)         Add lines 2a through 2d         Subtract line 2e from line 1         Amounts included on Form 990, Part IX, line 25, but not on line 1:         Investment expenses not included on Form 990, Part VIII, line 7b         Other (Describe in Part XIII.)	2a 2b 2c 2d 4a 4b	Expenses per R	1 2e 3	n. <u>13,451</u> , 59,	083. 199. 884.

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

### PART V, LINE 4:

### THE ENDOWMENT EARNINGS ARE TO BE USED FOR SCHOLARSHIPS UNDER THE DOROTHY

BROTHERS SCHOLARSHIP FUND.

PART X, LINE 2:

### WBENC REQUIRES THAT A TAX POSITION BE RECOGNIZED OR DERECOGNIZED BASED ON

A "MORE-LIKELY-THAN-NOT" THRESHOLD. THIS APPLIES TO POSITIONS TAKEN OR

EXPECTED TO BE TAKEN IN A TAX RETURN. WBENC DOES NOT BELIEVE ITS

### FINANCIAL STATEMENTS INCLUDE, OR REFLECT, ANY UNCERTAIN TAX POSITIONS.

34

232054 09-01-22

Schedule D (Form 990) 2022

Schedule D (Form 990) 2022	WOMEN'S COUNCIL	BUSINESS	ENTERPRISE	NATIONAL	52-2023392 Page 5
Schedule D (Form 990) 2022 Part XIII Supplemental Infor	mation (contin	ued)			
					Schedule D (Form 990) 2022

35 2022.05000 WOMEN'S BUSINESS ENTERPRI 50243.01

13301113 759370 50243.0000

SCHEDULE I (Form 990)		Go	rants and Oth vernments, an ete if the organization	nd Individual	s in the Ŭni on Form 990, Pa	ted States		OMB No. 1545-0047
Department of the Treasury nternal Revenue Service								
Name of the organization	on WOMEN'S BU COUNCIL	USINESS EI	NTERPRISE NA	•				Employer identification numb 52-2023392
	formation on Grants ar							
	ation maintain records to							
criteria used to a	ward the grants or assis	tance?						X Yes
	IV the organization's pro d Other Assistance to [							N/ line Of few envi
	nat received more than \$	-				anization answered i	es on Form 990, Pan	. IV, line 21, lor any
1 (a) Name and ad	dress of organization renment	(b) EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	<b>(e)</b> Amount of noncash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
ENTER FOR WOMEN & 4 SCHOOL STREET, SOSTON, MA 02108		04-3256236	501(C)(3)	90,393.	0.			TO SUBSIDIZE WBENC CERTIFICATION WORK.
REAT LAKES WOMEN OUNCIL - 33109 S IVONIA, MI 48150		38-2571135	501(C)(3)	163,731.	0.			TO SUBSIDIZE WBENC CERTIFICATION WORK.
REATER WOMEN'S B O BOX 92442 TLANTA, GA 30314		58-2546664	501(C)(3)	302,422.	0.			TO SUBSIDIZE WBENC CERTIFICATION WORK.
	COUNCIL SOUTHWEST BLVD., SUITE 220	75-2587342	501(C)(3)	147,448.	0.			TO SUBSIDIZE WBENC CERTIFICATION WORK.
OMEN'S BUSINESS I ENTER MIDWEST - I VE, 4TH FLOOR - 0		36-3488628	501(C)(3)	261,401.	0.			TO SUBSIDIZE WBENC CERTIFICATION WORK.
OMEN'S BUSINESS : LLIANCE - 9800 NG UITE 120 - HOUSTG	ORTHWEST FREEWAY,	76-0458227	501(C)(3)	81,142.	0.			TO SUBSIDIZE WBENC CERTIFICATION WORK.

LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule I (Form 990) 2022

Part II Continuation of Grants and Other A	Assistance to Dor	nestic Organizations	and Domestic Go	vernments (Sche	edule I (Form 990), Pa	ırt II.)	52-2023392 <sub>F</sub>
(a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section if applicable	<b>(d)</b> Amount of cash grant	<b>(e)</b> Amount of noncash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of non-cash assistance	(h) Purpose of grant or assistance
OMEN'S BUSINESS ENTERPRISE CENTER							
AST - 123 S BROAD ST, SUITE 500 -							TO SUBSIDIZE WBENC
HILADELPHIA, PA 19109	23-2810092	501(C)(3)	184,679.	0.			CERTIFICATION WORK.
OMEN'S BUSINESS ENTERPRISE							
COUNCIL FLORIDA - 13155 SW 134							
TREET, SUITE 205 - MIAMI, FL							TO SUBSIDIZE WBENC
3186	65-0888472	501(C)(3)	112,125.	0.			CERTIFICATION WORK.
OMEN'S BUSINESS ENTERPRISE							
COUNCIL GREATER DMV - 1120							
CONNECTICUT AVE NW, SUITE 1000 -							TO SUBSIDIZE WBENC
VASHINGTON, DC 20036	13-4068968	501(C)(3)	126,294.	0.			CERTIFICATION WORK.
				- •			··
OMEN'S BUSINESS ENTERPRISE							
COUNCIL METRO NY - 2 PARK AVENUE,							TO SUBSIDIZE WBENC
OTH FLOOR - NEW YORK, NY 10016	13-4068968	501(C)(3)	216,694.	0.			CERTIFICATION WORK.
OMEN'S BUSINESS ENTERPRISE			, ,				
COUNCIL OHIO RIVER VALLEY - 3458							
READING ROAD - CINCINNATI, OH							TO SUBSIDIZE WBENC
5229	31-0565428	501(C)(3)	196,266.	0.			CERTIFICATION WORK.
NOMEN'S BUSINESS ENTERPRISE							
COUNCIL PACIFIC - 3616 COLBY AVE,							TO SUBSIDIZE WBENC
UITE 251 - EVERETT, WA 98201	93-1268428	501(C)(3)	121,006.	٥.			CERTIFICATION WORK.
OMEN'S BUSINESS ENTERPRISE							
COUNCIL SOUTH - 401 ST. JOSEPH							TO SUBSIDIZE WBENC
TREET, 2A - NEW ORLEANS, LA 70130	72-1282436	501(C)(3)	117,462.	0.			CERTIFICATION WORK.
OMEN'S BUSINESS ENTERPRISE							
OUNCIL WEST - 1220 S ALMA SCHOOL							TO SUBSIDIZE WBENC
OAD, SUITE 204 - MESA, AZ 85210	86-0993983	501(C)(3)	227,167.	0.			CERTIFICATION WORK.

Schedule I (Form 990)

# WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered "Yes" on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	<b>(e)</b> Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
NOMEN OF COLOR INCUBATOR PROGRAM GRANTS	23	35,000.	0.		
LOWE'S CERTIFICATION GRANT PROGRAM	56	140,050.	0.		
NEXTGEN PROGRAM PITCH COMPETITION AWARDS	3	20,000.	0.		
NOLA SUPPLIER IMPACT GRANTS	26	16,950.	٥.		
PITCH COMPETITION AWARDS	12	44,000.	0.		

**Part IV** Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

PART I, LINE 2:

Schedule I (Form 990) 2022

THE USE OF THE GRANTS/ASSISTANCE ARE MONITORED BASED UPON THE SERVICE LEVEL

AGREEMENT BETWEEN WBENC AND THE RPO'S.

52-2023392

Page 2

COUNCIL           vart III         Continuation of Grants and Other Assistance to Domest	tic Individuals (	Schedule I (Form 90	)0) Part III )		52-2023392 Pag
(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of non- cash assistance	<b>(e)</b> Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance
DROTHY B. BROTHERS SCHOLARSHIP	1.	11,000.	0.		
LLEGIATE ACCELERATOR PROGRAM GRANTS	3.	20,000.	0.		

Schedule I (Form 990)

SC	HEDULE J Compensation Information	OM	B No. 1	545-004	47			
(Fo	rm 990) For certain Officers, Directors, Trustees, Key Employees, and Highest	-	חכ	<b>7</b> 7	)			
	Compensated Employees Complete if the organization answered "Yes" on Form 990, Part IV, line 23.		20	22	-			
Dena	Attach to Form 990.			Publ	ic			
Intern	al Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information.		-	ction				
Nan	Name of the organization WOMEN'S BUSINESS ENTERPRISE NATIONAL Employer identi							
	COUNCIL	52-2023	339:	2				
Pa	rt I Questions Regarding Compensation							
		r		Yes	No			
1a	Check the appropriate box(es) if the organization provided any of the following to or for a person listed on Form 990	0,						
	Part VII, Section A, line 1a. Complete Part III to provide any relevant information regarding these items.							
	First-class or charter travel Housing allowance or residence for personal	use						
	Travel for companions Payments for business use of personal reside	ence						
	Tax indemnification and gross-up payments							
	Discretionary spending account Personal services (such as maid, chauffeur, o	chef)						
b	If any of the boxes on line 1a are checked, did the organization follow a written policy regarding payment or							
-	reimbursement or provision of all of the expenses described above? If "No," complete Part III to explain	·····	1b					
2	Did the organization require substantiation prior to reimbursing or allowing expenses incurred by all directors,		-					
	trustees, and officers, including the CEO/Executive Director, regarding the items checked on line 1a?	·····	2					
•								
3	Indicate which, if any, of the following the organization used to establish the compensation of the organization's							
	CEO/Executive Director. Check all that apply. Do not check any boxes for methods used by a related organization is not blick as a second secon	10						
	establish compensation of the CEO/Executive Director, but explain in Part III.							
	Compensation committee Written employment contract							
	Independent compensation consultant							
	Form 990 of other organizations	imittee						
4	During the year, did any person listed on Form 990, Part VII, Section A, line 1a, with respect to the filing							
-	organization or a related organization:							
а			4a		x			
b								
c								
c Participate in or receive payment from an equity-based compensation arrangement? If "Yes" to any of lines 4a-c, list the persons and provide the applicable amounts for each item in Part III.								
	Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must complete lines 5-9.							
5	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation							
	contingent on the revenues of:							
а	The organization?		5a		X			
	Any related organization?		5b		Х			
	If "Yes" on line 5a or 5b, describe in Part III.							
6	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization pay or accrue any compensation							
	contingent on the net earnings of:							
а	The organization?		6a		X			
	Any related organization?		6b		X			
	If "Yes" on line 6a or 6b, describe in Part III.							
7	For persons listed on Form 990, Part VII, Section A, line 1a, did the organization provide any nonfixed payments							
	not described on lines 5 and 6? If "Yes," describe in Part III		7	Х				
8	Were any amounts reported on Form 990, Part VII, paid or accrued pursuant to a contract that was subject to the							
	initial contract exception described in Regulations section 53.4958-4(a)(3)? If "Yes," describe in Part III		8		X			
9	If "Yes" on line 8, did the organization also follow the rebuttable presumption procedure described in							
	Regulations section 53.4958-6(c)?		9		<u> </u>			
LHA	For Paperwork Reduction Act Notice, see the Instructions for Form 990.	Schedule J	(Forn	n <b>990</b> )	2022			

232111 10-18-22

# WOMEN'S BUSINESS ENTERPRISE NATIONAL

Schedule J (Form 990) 2022

52-2023392

Page 2

#### Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

		(B) Breakdown of W	-2 and/or 1099-MISC compensation	C and/or 1099-NEC	(C) Retirement and other deferred	(D) Nontaxable benefits	(E) Total of columns (B)(i)-(D)	in column (B)
(A) Name and Title		(i) Base compensation	(ii) Bonus & incentive compensation	(iii) Other reportable compensation	compensation			reported as deferred on prior Form 990
(1) PAMELA PRINCE-EASON	(i)	379,200.	75,000.	0.	42,778.	20,762.	517,740.	0.
PRESIDENT & CEO	(ii)	0.	0.	0.	0.	0.	0.	0.
(2) PATRICIA BIRMINGHAM	(i)	305,877.	25,000.	0.	23,055.	20,762.	374,694.	0.
VP, MARKETING & TECHNOLOGY	(ii)	0.	0.	0.	0.	0.	0.	0.
(3) JILL SASSO	(i)	230,557.	20,000.	0.	18,574.	28,996.	298,127.	0.
CHIEF OPERATING OFFICER	(ii)	0.	0.	0.	0.	0.	0.	0.
(4) LAURA TAYLOR	(i)	240,000.	10,000.	0.	20,024.	18,784.	288,808.	0.
VP, FINANCIAL SERVICES & WBE ENGAGEM	(ii)	0.	0.	0.	0.	0.	0.	0.
(5) CHARLES HENDRIX JR.	(i)	185,000.	0.	0.	5,550.	18,784.	209,334.	0.
VICE PRESIDENT, MEMBER ENGAGEMENT	(ii)	0.	0.	0.	0.	0.	0.	0.
(6) LINDSEY ALL	(i)	127,000.	10,000.	0.	10,346.	30,648.	177,994.	0.
SENIOR DIRECTOR, EXECUTIVE PROGRAMS	(ii)	0.	0.	0.	0.	0.	0.	0.
(7) MIA DELANO	(i)	144,892.	5,000.	0.	11,837.	9,886.	171,615.	0.
VICE PRESIDENT, BUSINESS DEVELOPMENT	(ii)	0.	0.	0.	0.	0.	0.	0.
(8) ANDREW GAECKLE	(i)	145,000.	5,000.	0.	11,114.	9,886.	171,000.	0.
SENIOR DIRECTOR, STRATEGIC FINANCIAL	(ii)	0.	0.	0.	0.	0.	0.	0.
(9) ADAM VAUGHN FARRIS	(i)	143,800.	0.	0.	5,700.	9,886.	159,386.	0.
SENIOR DIRECTOR, BUSINESS DEVELOPMEN	(ii)	0.	0.	0.	0.	0.	0.	0.
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							
	(i)							
	(ii)							

Schedule J (Form 990) 2022

Schedule J (Form 990) 2022

Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

PART I, LINE 7:

### IN 2022, PERFORMANCE BONUSES WERE PAID.

Schedule J (Form 990) 2022

SCHEDULE L		Tra	nsaction	ns V	Vith	Int	erested	P	ersons			ON	MB No. 1	1545-04	047
(Form 990)			ganization ansv	vered	"Yes"	on Fo	orm 990, Part	IV, li	ne 25a, 25b, 26,	27, 2	8a,		2	02	<b>)</b> 7
							Part V, line 38a Form 990-EZ.	or	40b.			0	pen T		
Department of the Treasury Internal Revenue Service	Go t	o ww	w.irs.gov/Form					est	information.				spect		<i>///C</i>
Name of the organization											oyer identification number			umber	
Part I Excess E	COUNCII		<b>NC</b> (a set is a 50		\ t <sup>2</sup>		4 ( - ) ( 4 )		F01(-)(00)			233	92		
	Benefit Trans f the organization														
1			elationship betv										(d)	Corre	ected?
(a) Name of disqual	ified person		person and or	ganiza	ation		(0	c) D	escription of tran	sactio	n		<b>Y</b>	es	No
													—	$\dashv$	
													+	$\rightarrow$	
														$\square$	
	f have been set by														
2 Enter the amount o section 4958	t tax incurred by		•	•		•	•	Ũ			\$				
3 Enter the amount o															
	and/or From					<b>D</b>	V 1	-							
	f the organization amount on Forn					, Part	v, line 38a or F	orm	1990, Part IV, IIN	9 26; 0	or it th	ie orga	nizatio	n	
(a) Name of	(b) Relation	nship	(c) Purpose	(d) Lo	an to or n the		e) Original	(1	) Balance due	(g)	) In	(h) Ap by bo			Nritten
interested person	with organiz	zation	of loan		zation?	prine	cipal amount			defa	ault?	comm		agre	ement?
				To	From					Yes	No	Yes	No	Yes	<u>No</u>
															+
															+
													<u> </u>		<u> </u>
														<u> </u>	+
															+
Total Part III Grants o	or Assistance	Ben	efiting Inter	ested	l Per	sons	\$								
	f the organization		-												
(a) Name of intere	sted person	(	<b>b)</b> Relationship interested pers			(	<b>c)</b> Amount of assistance		(d) Type assistan				) Purp assista		of
			the organiza	ation											
		_													
		-													
											-+				
LHA For Paperwork R	eduction Act No	tice, s	see the Instruct	tions f	or For	m 990	) or 990-EZ.				Sche	edule L	. (Forr	n 990	D) 2022

WOMEN'S BUSINESS ENTERPRISE NATIONAL	WOMEN'S	BUSINESS	ENTERPRISE	NATIONAL
--------------------------------------	---------	----------	------------	----------

COUNCIL

52-2023392 Page 2

# Part IV Business Transactions Involving Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 28a, 28b, or 28c.

E DIRECTOR	90,393.		Yes	No
	90.393.			
	50,0500	GRANTS		X
YE DIRECTOR	163,731.	GRANTS		X
YE DIRECTOR	302,422.	GRANTS		X
YE DIRECTOR	261,401.	GRANTS		X
YE DIRECTOR	81,142.	GRANTS		X
YE DIRECTOR	184,679.	GRANTS		X
YE DIRECTOR	112,125.	GRANTS		X
YE DIRECTOR	126,294.	GRANTS		X
YE DIRECTOR	216,694.	GRANTS		X
YE DIRECTOR	121,006.	GRANTS		X
	YE DIRECTOR YE DIRECTOR YE DIRECTOR YE DIRECTOR YE DIRECTOR YE DIRECTOR YE DIRECTOR YE DIRECTOR	VE DIRECTOR         163,731.           VE DIRECTOR         302,422.           VE DIRECTOR         261,401.           VE DIRECTOR         81,142.           VE DIRECTOR         184,679.           VE DIRECTOR         112,125.           VE DIRECTOR         126,294.           VE DIRECTOR         216,694.	VE DIRECTOR163,731. GRANTSVE DIRECTOR302,422. GRANTSVE DIRECTOR261,401. GRANTSVE DIRECTOR81,142. GRANTSVE DIRECTOR184,679. GRANTSVE DIRECTOR112,125. GRANTSVE DIRECTOR126,294. GRANTSVE DIRECTOR216,694. GRANTS	TE DIRECTOR163,731. GRANTSTE DIRECTOR302,422. GRANTSTE DIRECTOR261,401. GRANTSTE DIRECTOR81,142. GRANTSTE DIRECTOR184,679. GRANTSTE DIRECTOR112,125. GRANTSTE DIRECTOR126,294. GRANTSTE DIRECTOR216,694. GRANTS

Part V Supplemental Information.

Schedule L (Form 990) 2022

Provide additional information for responses to questions on Schedule L (see instructions).

SCH L, PART IV, BUSINESS TRANSACTIONS INVOLVING INTERESTED PERSONS:

(A) NAME OF PERSON: CENTER FOR WOMEN & ENTERPRISE

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

(A) NAME OF PERSON: GREAT LAKES WOMEN'S BUSINESS COUNCIL

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

(A) NAME OF PERSON: GREATER WOMEN'S BUSINESS COUNCIL

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

(A) NAME OF PERSON: WOMEN'S BUSINESS DEVELOPMENT CENTER MIDWEST

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

(A) NAME OF PERSON: WOMEN'S BUSINESS ENTERPRISE ALLIANCE

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

232132 11-01-22

Schedule L (Form 990) 2022

Part V Supplemental Information

Complete this part to provide additional information for responses to questions on Schedule L (see instructions).

## (A) NAME OF PERSON: WOMEN'S BUSINESS ENTERPRISE CENTER EAST

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

(A) NAME OF PERSON: WOMEN'S BUSINESS ENTERPRISE COUNCIL FLORIDA

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

(A) NAME OF INTERESTED PERSON:

WOMEN'S BUSINESS ENTERPRISE COUNCIL GREATER DMV

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

(A) NAME OF PERSON: WOMEN'S BUSINESS ENTERPRISE COUNCIL METRO NY

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

(A) NAME OF PERSON: WOMEN'S BUSINESS ENTERPRISE COUNCIL PACIFIC

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

(A) NAME OF PERSON: WOMEN'S BUSINESS ENTERPRISE COUNCIL SOUTH

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

(C) AMOUNT OF TRANSACTION \$ 117,462.

(D) DESCRIPTION OF TRANSACTION: GRANTS

(E) SHARING OF ORGANIZATION REVENUES? = NO

232461 04-01-22

Schedule L (Form 990)

WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL

Schedule L (Form 990) COUN

Complete this part to provide additional information for responses to questions on Schedule L (see instructions).

## (A) NAME OF PERSON: WOMEN'S BUSINESS ENTERPRISE COUNCIL WEST

(B) RELATIONSHIP BETWEEN INTERESTED PERSON AND ORGANIZATION:

EXECUTIVE DIRECTOR ON THE WBENC BOARD OF DIRECTORS

(C) AMOUNT OF TRANSACTION \$ 227,167.

(D) DESCRIPTION OF TRANSACTION: GRANTS

(E) SHARING OF ORGANIZATION REVENUES? = NO

Schedule L (Form 990)

232461 04-01-22

SCHEDULE O (Form 990)

Department of the Treasury Internal Revenue Service

Name of the organization

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or Form 990-EZ. Go to www.irs.gov/Form990 for the latest information. WOMEN'S BUSINESS ENTERPRISE NATIONAL



COUNCIL

## FORM 990, PART I, LINE 1, DESCRIPTION OF ORGANIZATION MISSION:

FACILITATING THE DEVELOPMENT OF WOMEN-OWNED BUSINESSES.

FORM 990, PART III, LINE 4D, OTHER PROGRAM SERVICES:

EXECUTIVE EDUCATION: ENCOMPASSES WBENC'S BUSINESS EDUCATION PROGRAMS

AND WBENC'S EXECUTIVE EDUCATION SCHOLARSHIP FUNDS. WBENC'S BUSINESS

EDUCATION PROGRAMS INCLUDE THE WBENC-TUCK EXECUTIVE EDUCATION,

WETHRIVE, WEIGNITE, AND THE ENERGY EXECUTIVE PROGRAMS. WBENC'S

EXECUTIVE EDUCATION SCHOLARSHIP FUNDS INCLUDE THE DOROTHY B. BROTHERS

SCHOLARSHIP FUND AND THE CHERYL W. SNEAD SCHOLARSHIP FUND. THE PURPOSE

OF THESE PROGRAMS AND FUNDS IS TO PROVIDE ACCESS TO BUSINESS EDUCATION

FOR CERTIFIED WBES TO AID THEM IN BETTER MANAGING THEIR BUSINESSES.

EXPENSES \$ 802,520. INCLUDING GRANTS OF \$ 11,000. REVENUE \$ 0.

ENGAGEMENT OUTREACH: ENCOMPASSES WBENC'S TARGETED OUTREACH PROGRAMS

THAT AIM TO ENGAGE SPECIFIC POPULATIONS OF ENTREPRENEURS. THE PROGRAMS

INCLUDED HERE ARE WOMEN OF COLOR, COLLEGIATE ACCELERATOR, AND PLANET

MOGUL.

EXPENSES \$ 447,007. INCLUDING GRANTS OF \$ 55,000. REVENUE \$ 0.

FINANCIAL CENTER OF EXCELLENCE: THE WBENC ARM THAT AIMS TO ADDRESS

FINANCIAL MATTERS RELEVANT TO WOMEN BUSINESS OWNERS. THE FINANCIAL

CENTER OF EXCELLENCE USES THE LIFT FRAMEWORK (LEARN, INTERCONNECT,

FUEL, THRIVE) TO GUIDE ITS PROGRAMMING. THRIVING WITH CAPITAL ONE, FOR

EXAMPLE, IS ONE OF THE PROGRAM OFFERINGS HOUSED HERE.

EXPENSES \$ 687,983. INCLUDING GRANTS OF \$ 0. REVENUE \$ 0.

 LHA For Paperwork Reduction Act Notice, see the Instructions for Form 990 or 990-EZ.
 Schedule O (Form 990) 2022

 232211 10-28-22
 10-28-22

Schedule O (Form 990) 20	22				Page 2
Name of the organization	WOMEN'S	BUSINESS	ENTERPRISE	NATIONAL	Employer identification number
	COUNCIL				52-2023392

OTHER PROGRAMS: INCLUDES RECOGNITION PROGRAMS, INDUSTRY-SPECIFIC

PROGRAMMING, CERTIFICATION GRANT PROGRAMS FUNDED BY SPECIFIC DONORS,

AND OTHER PROGRAMS THAT ARE STILL DEVELOPING. THE RECOGNITION PROGRAMS

INCLUDE TOP CORPORATIONS AWARDS AND WBE STARS AWARDS. THE PROGRAMS THAT

ARE STILL DEVELOPING INCLUDE NEXTGEN, WOMEN + PRIDE, AND WBENCPITCH.

EXPENSES \$ 959,728. INCLUDING GRANTS OF \$ 221,000. REVENUE \$ 0.

FORM 990, PART VI, SECTION A, LINE 2:

BECAUSE THEY ARE CORPORATIONS, ORGANIZATIONS THAT ARE ON THE BOARD OF

DIRECTORS SOMETIMES ENTER INTO BUSINESS TRANSACTIONS WITH OTHER

ORGANIZATIONS THAT ARE ALSO ON THE BOARD OF DIRECTORS.

FORM 990, PART VI, SECTION A, LINE 6:

THE ORGANIZATION WAS ESTABLISHED AS A NOT-FOR-PROFIT CORPORATION WITH

CORPORATE MEMBERS.

FORM 990, PART VI, SECTION A, LINE 7A:

TWO-THIRDS OF THE BOARD OF DIRECTORS ARE ELECTED BY THE MEMBER

CORPORATIONS.

FORM 990, PART VI, SECTION B, LINE 11B:

FORM 990 IS REVIEWED BY THE PRESIDENT/CEO AND THE AUDIT COMMITTEE, ON

BEHALF OF THE BOARD OF DIRECTORS, BEFORE FILING.

FORM 990, PART VI, SECTION B, LINE 12C:

THE ORGANIZATION'S CONFLICT OF INTEREST POLICY REQUIRES DIRECTORS TO

DISCLOSE ANY SITUATION THAT MAY RAISE A POTENTIAL CONFLICT OF INTEREST. IN
232212 10-28-22
48

13301113 759370 50243.0000

2022.05000 WOMEN'S BUSINESS ENTERPRI 50243.01

Schedule O (Form 990) 2022	Page <b>2</b>
Name of the organization WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL	Employer identification number 52-2023392
ADDITION BOARD MEMBERS SIGN AN AFFIRMATION EACH YEAR. THE	EMPLOYEE HANDBOOK
DISCUSSES EMPLOYEES' RESPONSIBILITIES REGARDING POTENTIAL	CONFLICTS OF
INTEREST.	
FORM 990, PART VI, SECTION B, LINE 15:	
COMPENSATION OF THE TOP MANAGEMENT OFFICIAL IS DETERMINED	BASED ON MARKET
RATES AND APPROVED BY THE BOARD OF DIRECTORS. A SUBCOMMITY	TEE OF THE BOARD
OF DIRECTORS, THE COMPENSATION COMMITTEE, CONDUCTS A PERIC	DDIC SALARY SURVEY
THROUGH AN INDEPENDENT CONTRACTOR TO DETERMINE MARKET COMP	ARABILITY FOR THE
SALARIES OF OTHER KEY EMPLOYEES.	
FORM 990, PART VI, SECTION B, LINE 15B: THE BOARD AUTHORIZE	S THE PRESIDENT,
IN CONSULTATION WITH THE BOARD, TO ESTABLISH JOB EVALUATIO	ON AND
COMPENSATION POLICIES FOR ALL OTHER EXECUTIVE EMPLOYEES, W	HICH POLICIES
SHALL COMPLY WITH APPLICABLE STATE AND FEDERAL LAW. IN ES	TABLISHING TOTAL
COMPENSATION TO BE PAID TO EXECUTIVE EMPLOYEES, THE PRESI	DENT SHALL (I)
OBTAIN AND RELY ON APPROPRIATE COMPARABILITY DATA AND OTHE	ERWISE TAKE INTO
ACCOUNT RELEVANT FACTORS; AND (II) DOCUMENT THE BASIS FOR	THE DETERMINATION
OF REASONABLE COMPENSATION, INCLUDING PERFORMANCE EVALUATI	ONS AND MARKET
DATA RELIED UPON. NOTWITHSTANDING THE FOREGOING, IF THE E	PRESIDENT HAS A
CONFLICT OF INTEREST (AS THAT TERM IS DEFINED UNDER THE CO	ONFLICT OF
INTEREST POLICY) WITH RESPECT TO ANY EXECUTIVE EMPLOYEE, 7	THE BOARD SHALL
DETERMINE THE COMPENSATION PAID TO SUCH EXECUTIVE EMPLOYEE	E PURSUANT TO THE
CONFLICT OF INTEREST POLICY.	
FORM 990, PART VI, SECTION C, LINE 19:	
THE ORGANIZATION MAKES ITS GOVERNING DOCUMENTS, CONFLICT C	F INTEREST POLICY

AND FINANCIAL STATEMENTS AVAILABLE TO THE PUBLIC UPON REQUEST.

232212 10-28-22

Schedule O (Form 990) 2022

Schedule O (Form 990) 2022 Name of the organization WOMEN'S BUSINESS ENTERPRISE NATIONAL COUNCIL	Page 2 Employer identification number 52-2023392
FORM 990, PAGE 12, LINE 19:	
THE AUDIT COMMITTEE ASSUMES RESPONSIBILITY FOR OVERSIGHT C	OF THE AUDIT
AND SELECTION OF THE INDPENDENT AUDITOR. THIS PROCESS HAS	NOT CHANGED
FROM THE PRIOR YEAR.	
232212 10-28-22 50	Schedule O (Form 990) 2022